RESOLUTION 2018-144  PASSED: NOVEMBER 13, 2018

AUTHORIZING A ONE-YEAR CONTRACT EXTENSION OF A PURCHASING AGREEMENT WITH MIDWEST SALT COMPANY FOR THE PURCHASE OF CLEAR SOUTHERN ROCK SALT FOR THE PERIOD OF JANUARY 1, 2019, THROUGH DECEMBER 31, 2019, FOR TREATING THE CITY’S DRINKING WATER.

BE IT RESOLVED BY THE CITY COUNCIL of the City of DeKalb, Illinois, as follows:

SECTION 1. That the Mayor of the City of DeKalb, Illinois be authorized and directed to enter into an extension of a Purchasing Agreement with Midwest Salt Company, substantially in the form attached hereto, subject to such changes as shall be acceptable to him with recommendation of the City Manager, for the purchase of Clear Southern Rock Salt at a cost of $116.00 per ton for the period of January 1, 2019, through December 31, 2019. Upon mutual consent, the contract may be extended for one additional one-year term. A one-time economic adjustment shall be allowed not to exceed the published Chicago Area Consumer Price Index (CPI) for the previous 12-month period.

SECTION 2. That the City Clerk of the City of DeKalb be authorized and directed to attest the Mayor’s signature.

PASSED BY THE CITY COUNCIL of the City of DeKalb, Illinois at a Regular meeting thereof held on the 13th day of November 2018 and approved by me as Mayor on the same day. Passed by an 8-0 roll call vote. Aye: Jacobson, Finucane, Marquardt, Fagan, Noreiko, Verbic, Faivre, Smith. Nay: None.

ATTEST:

LYNN A. FAZEKAS, City Clerk

JERRY SMITH, Mayor
Date: October 8, 2018

To: Midwest Salt, LLC
1300 W. Washington Street
West Chicago, IL 60185

From: City of DeKalb
200 S. Fourth Street
DeKalb, IL 60115


The City of DeKalb and Midwest Salt, LLC have mutually agreed to extend the current Clear Southern Rock Salt purchase agreement for the period of January 1, 2019 to December 31, 2019. All the same terms and conditions as agreed upon in the original contract and fully executed on December 12, 2016 shall apply with the exception that the purchase price per ton shall decrease from $129.50 per ton to $116.00 per ton. The original agreement is attached and listed as Exhibit A. By signing below, both parties acknowledge receipt of Exhibit A and agree to abide by all the same terms and conditions of the original agreement for the period of January 1, 2019 to December 31, 2019 except for the price decrease as stated above.

City of DeKalb

Jerry Smith, Mayor

Lynn Fazekas, City Clerk

Midwest Salt, LLC

Alecia A. Adams
Signature of Representative

Glenn A. Adams, General Manager
Print Name and Title
Date: October 8, 2019

To: Midwest Salt, LLC
1300 W. Washington Street
West Chicago, IL 60185

From: City of DeKalb
200 S. Fourth Street
DeKalb, IL 60115


The City of DeKalb and Midwest Salt, LLC have mutually agreed to extend the current Clear Southern Rock Salt purchase agreement for the period of January 1, 2020 to December 31, 2020. All the same terms and conditions as agreed upon in the original contract and fully executed on November 13, 2018 (Resolution 2018-044) shall apply with the exception that the purchase price shall increase from $116.00 per ton to $118.00 per ton, or a 1.8% Consumer Price Index (CPI) based increase. The current agreement allows for a one-year contract extension as well as a one-time economic adjustment based on the published Chicago Area Consumer Price Index (CPI). The original agreement is attached and listed as Exhibit A. By signing below, both parties acknowledge receipt of Exhibit A and agree to abide by all the same terms and conditions of the original agreement for the period of January 1, 2020 to December 31, 2020 except for the price increase as stated above.

City of DeKalb

Bill Nicklas, City Manager

Midwest Salt, LLC

Signature of Representative

Glenn A. Adams -- Government Bid Manager

Print Name and Title
Subject: Midwest Salt Company - Contract Extension for Clear Southern Rock Salt for Water Treatment Purposes (Water Softening for Radium Removal)

Bill,

Attached is a contract extension agreement with Midwest Salt Company for the purchase of Clear Southern Rock Sal for water treatment purposes (water softening for radium compliance purposes). The contract approved last year by Council (Resolution 2018-144) is attached and allowed for a one-year contract extension for the 2020 calendar year upon mutual consent of both parties. The extension allows for a one-time “economic adjustment” based off the CPI. Midwest Salt Company had originally requested a larger increase but has agreed to a CPI increase of 1.8%, which is allowed under the contract extension, which would bring the cost from $116 per ton to $118 per ton ($2.00 per ton increase).

We have been very happy with the product and service provided by Midwest Salt Company. I would not be opposed to going out for bid for this product as I feel to some extent “salt is salt”, however, the past two times we have gone out to bid, Midwest Salt Company has been the only bidder. I hesitate to go out to bid again, as I feel we may ultimately receive a higher bid from them than could be negotiated through a contract extension. I’m hoping to extend this contract for another year through 2020.

Last year, we spent $160,000 on the purchase of salt for water treatment. The 1.8% CPI increase is anticipated to increase the annual amount by $2,880 or $162,880. The agreement (Resolution 2018-144) approved by Council last year allowed for a one-year extension. If you agree, please let me know if are able to sign off on this or if I need to place on Agenda for Council consideration.

If you have any questions, please let me know.

Thanks!

Bryan
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PASSED BY THE CITY COUNCIL of the City of DeKalb, Illinois at a Regular meeting thereof held on the 13th day of November 2018 and approved by me as Mayor on the same day. Passed by an 8-0 roll call vote. Aye: Jacobson, Finucane, Marquardt, Fagan, Noreiko, Verbic, Faivre, Smith. Nay: None.

ATTEST:

LYNN A. FAZEKAS, City Clerk

JERRY SMITH, Mayor
Date: October 8, 2018

To: Midwest Salt, LLC
1300 W. Washington Street
West Chicago, IL 60185

From: City of DeKalb
200 S. Fourth Street
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City of DeKalb

JERRY SMITH, Mayor

LYNN FAZEKAS, City Clerk

Midwest Salt, LLC

GLENN A. ADAMS, Government Bid Manager

Signature of Representative

Print Name and Title