AUTHORIZING THE PURCHASE OF THE TI TRAINING LAB USE OF FORCE SIMULATOR, WITH PRICING IN AN AMOUNT NOT TO EXCEED $50,000, AND AMENDING THE FY2017 BUDGET IN THE AMOUNT OF $50,000.

WHEREAS, The City has determined the need to purchase a Use of Force Simulator to meet the requisite training standards established by the State of Illinois and best practices within the Police Department; and

WHEREAS, the funds needed to purchase the TI Training Lab Use of Force simulator and accessories will not exceed $50,000; and

WHEREAS, the City of DeKalb budgeted funds for said purchase during Fiscal Year 2016.5 and now anticipates completion of the acquisition of said simulator during Fiscal Year 2017, and thus is desirous of adopting a budget amendment to roll forward funding into this present fiscal year.

THEREFORE BE IT ORDAINED by the Mayor and City Council of the City of DeKalb, DeKalb County, Illinois, as follows:

Section 1. That, the City of DeKalb, which utilizes the Budget Process as contemplated by Article 8, Division 2 of the Illinois Municipal Code including but not limited to 65 ILCS 5/8-2-9.1 through 65 ILCS 5/8-2-9.10, adopts an amendment to its FY2017 Budget, as described below:

<table>
<thead>
<tr>
<th>Description</th>
<th>Account Number</th>
<th>Amount</th>
<th>Revised Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td>General Fund</td>
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<td></td>
<td></td>
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<tr>
<td>Ti Use of Force Simulator</td>
<td>01-20-22-200-8242</td>
<td>$50,000</td>
<td>$97,650</td>
</tr>
</tbody>
</table>

* Original FY16.5 budget = $86,487. None of these funds were spent in FY16.5.

Section 2. That the City Council of the City of DeKalb hereby authorizes the Mayor to enter into an agreement, subject to changes acceptable to him with the recommendation of the City Manager, with Ti Training LE, LLC, a Use of Force Simulator manufacturer, for the purpose of purchasing the TI Training Lab which is a computer based interactive use of force simulator, and thereafter that the City staff is authorized and directed to take all actions necessary to coordinate the acquisition and installation of said equipment for police training purposes without requiring further authorization or approval of City Council, provided that any costs or expenses to be incurred within the present budget year are within the scope of the approved budget or the budget amendment contemplated herein.

Section 3. All ordinances or portions thereof in conflict with this ordinance, including the prior versions of the ordinances included above, are hereby repealed.
Section 4. Should any provision of this Ordinance be declared invalid by a court of competent jurisdiction, the remaining provisions will remain in full force and affect the same as if the invalid provision had not been a part of this Ordinance.

Section 5. This Ordinance shall be in full force and effect after passage and publication pursuant to law. Publication date: April 25, 2017. Effective date: May 4, 2017.

PASSED BY THE CITY COUNCIL of the City of DeKalb, Illinois at a Regular meeting thereof held on the 24th day of April, 2017, and approved by me as Mayor on the same day. Passed on First Reading by an 8-0 roll call vote. Aye: Jacobson, Finucane, Marquardt, Snow, Noreiko, Baker, Faivre, Rey. Second Reading waived by an 8-0 roll call vote. Aye: Jacobson, Finucane, Marquardt, Snow, Noreiko, Baker, Faivre, Rey.

ATTEST:

[Signature]
JENNIFER JEEP JOHNSON, City Clerk

[Signature]
JOHN A. REY, Mayor

[Seal]
<table>
<thead>
<tr>
<th>Item</th>
<th>TI</th>
<th>Milo</th>
<th>Meggitt</th>
</tr>
</thead>
<tbody>
<tr>
<td>Basic System</td>
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<td>Handguns</td>
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<td>Handgun Magazines</td>
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<td>Rifle Kit</td>
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<td>Rifle Magazine</td>
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<td>Taser</td>
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<td>$1,995</td>
<td>$6,661</td>
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<td>Pepper Spray</td>
<td>Included</td>
<td>Included</td>
<td>$2,357</td>
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<tr>
<td>Bean Bag Weapon</td>
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<td>Flashlight</td>
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<td>Included</td>
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<tr>
<td>Vibration Vest</td>
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<td>Training</td>
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<td>Included</td>
<td>$6,750</td>
</tr>
<tr>
<td>Screen</td>
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<td>Included</td>
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<tr>
<td>Ceiling Mount Kit</td>
<td>Included</td>
<td>$1,995</td>
<td>Included</td>
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<td>Extended Warranty</td>
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<tr>
<td>Warranty period</td>
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<td>4 years</td>
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<tr>
<td>Total</td>
<td>$49,090</td>
<td>$63,533</td>
<td>$98,136</td>
</tr>
</tbody>
</table>
Ti Training RULETC Use of Force Training Simulator

Proposal-2 for:

DeKalb Police Department

Attn: Commander Craig Woodruff
700 West Lincoln Hwy.
DeKalb, IL 60115
Office: 815-754-8880
Cell: 815-748-8175
Email: craig.woodruff@cityofdekalb.com

Ti Training
Ti Training LE, LLC
4680 Table Mountain Drive, Suite 170
Golden, CO 80403

Scott Barker
Cell: 606-356-6383, Scott@Titraining.com

Jimmie Jones
Cell: 606-594-6075, Jimmie@Titraining.com

1.800.634.1936
303-414-3556 Fax
CONTRACTOR INFORMATION

FULL LEGAL FIRM/COMPANY NAME: Ti Training LE, LLC

BUSINESS STREET ADDRESS: 4680 Table Mountain Dr, #170 Golden, CO 80403

BUSINESS MAILING ADDRESS: 4680 Table Mountain Dr, #170 Golden, CO 80403

BUSINESS TELEPHONE NUMBER: 303-414-3555

BUSINESS FAX NUMBER: 303-414-3556

COUNTY: Jefferson MINORITY OWNED: NO

NATURE OF BUSINESS: Design, Mfg., Sales and Maintenance of LE Simulators

PRINCIPALS:

NAME: Gregory Otte TITLE: President

NAME: Joe Mason TITLE: Vice President

NAME: Kila Otte TITLE: Director of Sales

YEARS EST: 2006

FEDERAL TAX ID # 46-4301759

CCR# X9HJR5

DUNS # 7806 80802

GSA# GS-02F-161AA
Executive Summary

Introduction
Ti Training (Ti) produces three interactive simulators for the purpose of public safety training. In addition to the simulators, Ti also creates training content to be utilized within the simulators or as a stand-alone product. The strength of Ti is the ability to be a resource and a solution for the assurance that learning is taking place. In the Public Safety arena there is a never-ending thirst and requirement for new and continual training.

The Company
Ti Training is a Colorado Limited Liability Company doing business in Golden, Colorado (Denver) and is located in a new, 26,000 square foot office and training facility. Ti started with seven hand-picked employees, with each employee having an equity investment and founding shares.

The Products
Training Room (TR): The Training Room is an interactive classroom simulation system, consisting of handheld keypads that are distributed to each student in the class. The keypads are transmitting to the instructor station via RF signals and the instructor computer has a USB receiver. It has been proven that with the interactivity come higher retention levels and a rewarding classroom experience. The instructor is empowered to have instant access to the student’s thoughts. The instructor can poll, provoke discussion and test electronically in real time. The Training room is a vehicle for interactive delivery of any PowerPoint lesson and the exclusive Ti produced video training content.

Training Lab (TL): The Training Lab is a computer based interactive use of force simulator. Where the training Room is in the classroom and learning is taking place, the training Lab is a life size, self-calibrating high definition system where a trainee enters the room and must interact with the video in real time. This is a testing and remediation tool to access the knowledge of the trainee and to view the trainee in action. Real life scenarios are played under a wide variety of topics and environments. These simulators can reproduce any environment, lighting conditions and repeatable training scenarios that are court defensible and an acceptable evaluation tools. The Ti simulator is designed with the latest technology available, digital HD video, 5.1 surround sound, Biofeedback and the most realistic scenarios from our production department. In a recent evaluation by the Federal Air Marshals of all competitive simulation companies, the choice was the Training Lab, 30 systems & a three-year service contract.

TASER Trainer (TT): The TASER Trainer is a computer based interactive use of force simulator designed for TASER User Training. It is the first and Only simulation package that is endorsed by TASER International. This system is design specific to assist agencies
in implementing and testing TASER programs. The TASER Trainer includes courseware
direct from TASER International and integrates the Training Room with TASER provided
Power Points and then Marksmanship practice with TASER Approved Targets and then
Judgment Training with TASER Approved multi branching scenarios. It is a life size, self
calibrating high definition system where a trainee enters the room and must interact with
the video in real time. This is a training, testing and remediation tool to access the
knowledge of the trainee and to view the trainee in action. Real life scenarios are played
under a wide variety of topics and environments.

Video Productions: Ti Training has the latest video filming and editing hardware and
software. We have also partnered with over 50 of the top subject matter experts in the
public safety market to author and endorse the content we produce. These experts make
up what we are calling the Training Table (Tt). Ti training will market the training videos
through the Training Table. Our Video production studio has three products, Judgmental
training videos to play on the Training Lab, Interactive training videos to play on the
Training Room or as a Play only version and corporate video production for fee.

Detailed Overview
The Training Lab™ offers realism with the following features:

The computer box is 100% commercially available off the shelf (COTS).
- Ti Allows for ease of maintenance.
- Ti Allows for inexpensive hardware upgrades.
- Ti Windows Professional Operating System
- Ti Commercially proven materials and workmanship.
- Ti Video card is High Definition (HD)
- Ti 2 x 1000GB RAID drives (providing immediate redundancy of data) — Holds over
  3500 HD scenarios and operating system.
- Ti All cables and connections are COTS.

Extreme Portability if portable system
- Ti Wheeled travel cases provided for system and components.
- Ti Screen has a wheeled case as well.
- Ti Will fit into standard size automobile for transport.
The Training Lab™ simulator can operate in any light conditions; there is no need for a specialized dark room.

The exclusive self-calibration technology of the Training Lab™ eliminates ambient light issues and makes the system the most accurate and easiest simulation system to set-up available in the market today. Training personnel now have the ability to train in full room light. This allows the instructor to see and video the trainee during the simulation.

Beware of companies that offer a “self” calibrating system, but require the use of a hand held device to calibrate. This is old technology that is not a smart self calibrating system. If you are required to use a “wand” to calibrate you will have light issues!

All Scenarios are filmed in the latest HD video Format and 5.1 surround sound.

750+ Professionally filmed and edited with special effects (explosions, blood splatter, etc.)

Most competitors claim full HD but have only stretched standard definition video to fill a 16x9 aspect ratio. This leads to poor video quality and degrades the realism of the scenario immensely.

The system has is 5.1-surround sound native to every scenario to engulf the trainee into the environment.

Professional actors are used during the filming of scenarios for realism.

Scenarios are written by Law Enforcement professionals and real life situations are constantly being re-enacted for training points.

All scenarios are filmed with multiple outcomes, giving the instructor the ability to branch to escalations or de-escalations depending on the trainee’s actions or instructor objective.

You will receive an auto shipment disk of new scenarios for FREE every 4 months for the life of the system. This disk will contain 12+ new scenarios. All scenarios will be available in 2D and 3D versions.

The Training Lab™ includes the ability to film and edit your own scenarios. This can be accomplished in as little as 20 minutes.

Every scenario has a slide volume control; training can take place in any environment and not cause adjacent room disturbance.

The HD projection screen is in a wide format to visually broaden the trainees view.

Portable, fast fold screen is provided but is not necessary for the system to operate. A nice blank wall can be used to project onto if available.

Room requirements are very flexible. For optimum projection you only need to set up 15-17 feet from the screen/wall. If you have less space the system will still project and work.
Sound effects can be played in real time, from any direction, during a training session to enhance the scenario realism.

- A sound effect library is available on the instructor monitor to drop in sounds into any speaker at any time during a scenario. This gives the instructor the capability to change a scenario on the fly by introducing a sound anywhere in the training environment.

Graphic Scenarios and Targets

- The Training Lab has a group of graphical shooting target programs for skill building and target recognition. i.e. Plate rack, Pepper poppers, Course of Fire.
- Using CGI imagery and Green screen video mixed the Training Lab can represent any environment realistically and simply.

Low Light Training

- The Training Lab allows for the use of actual flashlights (covered by special filters).
- All scenarios are filmed in daylight (Bright Light). The instructor can then adjust the lighting conditions of any scenario from completely bright, to completely dark, or anything in between. The trainee can use his/her actual flashlight to light up the portion of the screen that they want to see.
- Since most situations happen in adverse lighting conditions this is an important feature that is not possible without a simulation system. The Training Lab can meet your low light training requirements and provide for continual lowlight training throughout the year.

Environmental Controls

- The system can control other environmental options in the room, i.e. light bar, strobe light, fog machine, wind, etc.

Telemetry

- The Training Lab has the ability to track different functions of the trainee. Each of the following devices records information and plays back in real time while debriefing a trainee.
  - Heart rate – A wireless heart rate monitor is worn on the trainee and the graph of the trainees heart rate will play back after the scenario in debrief as a graph at the bottom of the screen.
  - Respiratory rate – A respiratory belt is worn around the chest of the trainee and the graph of the trainees breathing will play back after the scenario in debrief as a graph at the bottom of the screen.
Training LE, LLC

Trigger graph – A device is placed on the rails of a handgun and in real time with the scenario in debrief you will see the trigger pressure applied at any given point.

Eye Tracking – Ti is in development of an eye tracking component that will allow the instructor to playback exactly where the trainee’s eyes were looking during a scenario. This feature can be added at any time to any Training Lab.

Multiple Trainees

The Ti Training Lab will support up to 6 trainees at the same time dealing with a specific scenario and can track each trainee’s response.

Debriefing and Teaching

Picture in Picture (PiP)

While running scenarios you have the ability to capture both color video and audio. This is critical to effective training since it provides an objective viewpoint for evaluation of performance by the student and the instructor. The camera can pan and tilt and is controlled by the instructor in real time. Zoom and focus controls are also on the instructor’s screen.

This PiP replay technique is usually a very sobering exercise for all officers. It seems to have the greatest impact on the officer with between 5 and 15 years of service. A possible reason is that this officer grouping may have had an opportunity to develop bad habits that they themselves are unaware of.

Advanced Debrief

With the Training Lab™ you have a complete file system to pull information to show the trainee word docs, PowerPoint’s, PDF, Videos and graphics to reinforce policy, procedures, law, weapon functionality or anything you desire.

You have the ability to add any document/file type supported by Microsoft by use of simple Windows copy operations.

Debrief Magnification –

During the debriefing of a trainee the instructor has the ability to use the mouse and magnify any portion of the down range screen. Especially on shot placement, you will be able to oversize a target or suspect to show in greater detail the point of impact.

Pause, Frame Forward, Frame Back controls on debrief replay.

Digital scrolling capabilities in the replay video.

“The Strongest Element in Training”
Remote Instructor Controls are available using an iPad. You can be ANYWHERE and run the Training Lab.

**Low Cost of Ownership**
- The Training Lab™ and the Training Room™ use 100% Commercially Off-The-Shelf (COTS) computer and peripheral parts for ease of use, ease of upgrading and low cost of maintenance.
- All of the batteries are available commercially.
- New scenarios are automatically shipped to you quarterly, plus you have the ability to film your own so you will always have fresh training content.
- Low cost extended warranty options.

**Live Fire Capabilities**
- The Training Lab has the capabilities to switch to live fire training with only adding a live fire laser to the weapon. No modifications or special screens are needed. Because of the extreme portability of the system you can take the system to your range and it will detect the live rounds and branch the same as in laser fire.
Training Lab – Use of Force Training System: Permanent/Portable, LapTop/DeskTop

**Custom RULETC TRAINING LAB Configuration:**

- Windows Professional Operating System w/Microsoft Office
- High Def Video Projector Native 16 x 9 format
- 12’ Projection Screen, HD 16 x 9 Aspect ratio (12’ x 6’11”) with case
- 5.1 Surround Sound Speaker System; 22” Flat Panel Instructor Monitor; Keyboard and Optical Mouse
- All Wires, cables, connectors necessary; Customizable Trainee Report Generation.
- Low Light feature, adjustable light conditions on any scenario
- Line scan calibration for laser accuracy. Self calibrating without the need for hand held devices
- Operates in ANY light conditions for proper PIP video playback.
- Scenario and “On-the-Fly” 3-D Audio. Audio Controls located on Instructor Monitor
- After scenario debriefing, allows any Microsoft™ material to be viewed.
- Picture in picture (PIP) in full color and audio for viewing on replay
- Capable of creating scenario “playlist” with save and recall function
- Training Scenario Library 750+ native HD scenarios preloaded.
- Free HD scenarios (2D and 3D) for the life of the system (12+ every 4 months)
- Professional filming with special effects for maximizing training objectives
- Skill Builder Shooting Drills in Graphic Applications Pre Loaded; Qualification Course of Fire
- Storm Travel Case(s) for storage and travel (portable) or Deluxe Ceiling Mount-Projector Mount Tray, Pole, Ceiling Panel and 50’ Projector Cable wrapped with HD/FL connections (permanent)
- 1 Year Warranty – Includes 24/7 support line and loaner system
- Master Instructor Training In Golden, CO. * See Training Description (travel cost not included)
- Laser/Devices Included:
  1. Air Recoil Conversion Kit for Pistol w/1 Mag-Glock 19, 9mm, Gen 4 (weapon not included)
  1. Baton Branching
  1. Tactical Handheld Flashlight with Filter
  1. OC Laser Canister

**RULETC Training Lab – Base System Pricing**  $19,750

**Additional Items Requested**

<table>
<thead>
<tr>
<th>Item Description</th>
<th>Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ti 1- Additional Air Recoil Conversion Kit for Pistol w/1 Mag-Glock 19, 9mm, Gen 4</td>
<td>$2,900</td>
</tr>
<tr>
<td>Ti 2- Additional Pistol Magazines @ $300 ea.</td>
<td>$600</td>
</tr>
<tr>
<td>Ti 1- Air Recoil Conversion Kit for Rifle w/1 Mag- AR-15, M16, M4 (weapon not included)</td>
<td>$2,900</td>
</tr>
<tr>
<td>Ti 1- Additional Rifle Magazine</td>
<td>$300</td>
</tr>
<tr>
<td>Ti 1- Tactical Weapons Mounted Flashlight, Black w/IR Filter</td>
<td>$300</td>
</tr>
<tr>
<td>Ti 1- TASER X-26 Laser fitted, includes 1 Laser Cartridge</td>
<td>$2,200</td>
</tr>
<tr>
<td>Ti 1- Laser Training Pistol (blue)</td>
<td>$390</td>
</tr>
<tr>
<td>Ti Master Instructor Training Course-2 students at Ti Academy in Golden, CO (Travel costs not included)</td>
<td>FREE</td>
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<tr>
<td>Ti 1-Shotgun Drop in Adapter w/Laser Insert, Non-Ejectable (weapon not included)</td>
<td>$1,400</td>
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</table>

**RULETC Training Lab with all Items Requested**  $30,740

**Additional Items Suggested**

<table>
<thead>
<tr>
<th>Item Description</th>
<th>Cost</th>
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<tbody>
<tr>
<td>Ti Master Instructor Training Course Onsite-6 students, 2 or 3 days (based on options purchased), RULETC system</td>
<td>$3,500</td>
</tr>
<tr>
<td>Ti Vibration Vest Simulation Package (1-Vest, 1-Auxiliary Box, 1-Laser Box)</td>
<td>$3,900</td>
</tr>
<tr>
<td>Ti Weapon or Room Laser for use with Vibration Vest/package</td>
<td>$450</td>
</tr>
<tr>
<td>Ti Additional 4-Yr Warranty with CPU Upgrade replacement and Laser refurbish during year 5 (must be purchased at time of original order)</td>
<td>$10,500</td>
</tr>
</tbody>
</table>

**RULETC Training Lab with all Items Requested and Suggested**  $49,090

“The Strongest Element in Training”
Shipping: There is no additional charge for shipping. Shipping is FOB destination.

Terms:
- a. Net 30 days from invoice / 2% discount net 10 days from PO - in store credit
- b. Delivery: Normally 45 days for the RULETC Training Lab – exceptions are items from third-party vendors, such as TASER, etc., which are out of the control of Ti Training and may be delayed due to that Vendor.
- c. Warranty: RULETC -1 year from delivery.
- d. Partial Shipment and/or Partial Invoices are accepted. Please note otherwise.
- e. Screen: Shipped direct from the factory.
- f. Payment cannot be held for training completion. Training dates are set by the end user to accommodate schedule and are not controlled by Ti Training.
- g. Ti Training will set up the system but cannot “install” the system. Ti Training personnel cannot drill, hang, hardwire, or mount any equipment to a structure.

Master Instructor Training @ Customer Site or Ti Academy (Golden, CO)

For an Additional Fee: Training is for 6 Students at the customers’ site, 2 or 3 consecutive days (depending on Options purchased)
or
For FREE At the Ti Training Academy in Golden, CO (Denver) for 2 students. Travel costs are responsibility of customer.

Ti Training recommends the students attend the academy for a full tour of the facility, meeting customer service personnel, sitting with the video production crew for future scenario ideas, learning all options and future options being designed for the system and most important, for the undivided attention of the students allowing the ability for the greatest possible learning. Travel costs are responsibility of customer.

Training is on set up, basic operation, running students through simulation. Also included is our Advanced Training that includes Simulation Integration and Hybrid Usage as well as filming and editing of custom scenarios to customize your simulator to your needs and policies.
<table>
<thead>
<tr>
<th>Training Lab - Use of Force Simulator</th>
<th>Commercial Price List</th>
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</thead>
<tbody>
<tr>
<td>Training Lab Interactive Use of Force Simulator (Specify Permanent or Portable System)</td>
<td>$42,000</td>
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### Weapons

<table>
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<tr>
<th>Item Description</th>
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<tbody>
<tr>
<td>Training Lab Laser Insert - Vibration</td>
<td>$1,200</td>
</tr>
<tr>
<td>Training Lab Laser Insert – Firing Pin (Sure Strike Laser)</td>
<td>$900</td>
</tr>
<tr>
<td>Adapter Kit (End Cap Set) for Training Lab Laser Insert, .40 &amp; .45cal</td>
<td>$50</td>
</tr>
<tr>
<td>Glock Resetting Trigger Kit for use w/Sure Strike Laser <em>(weapon not included)</em></td>
<td>$300</td>
</tr>
<tr>
<td>Dry Fire Laser Kit for Glock, S&amp;W M&amp;P or 1911 (Laser and magazine kit)</td>
<td>$1,000</td>
</tr>
<tr>
<td>Lock Back Counting Recoil Kit for Glock</td>
<td>$2,900</td>
</tr>
<tr>
<td>Air Recoil Conversion Kit for Pistol w/1 Mag-Glock, Sig Sauer, Beretta, S&amp;W <em>(weapon not included)</em></td>
<td>$2,900</td>
</tr>
<tr>
<td>Air Recoil Conversion Kit for Rifle w/1 Magazine - AR-15, M16, M4 <em>(weapon not included)</em></td>
<td>$2,900</td>
</tr>
<tr>
<td>Additional Magazine For Recoil Kit</td>
<td>$300</td>
</tr>
<tr>
<td>TI Training Laser Training Pistol</td>
<td>$390</td>
</tr>
<tr>
<td>Laser Training Pistol Extra Magazine</td>
<td>$22</td>
</tr>
<tr>
<td>VRG Glock Pistol replica</td>
<td>$2,200</td>
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<tr>
<td>VRG ARG-15 Patrol Rifle replica 20&quot; barrel</td>
<td>$2,200</td>
</tr>
<tr>
<td>TASER X-26 Laser fitted, includes 1 Laser Cartridge</td>
<td>$2,200</td>
</tr>
<tr>
<td>TASER X-26 Cartridge Only w/Laser Insert</td>
<td>$800</td>
</tr>
<tr>
<td>TASER X2 Laser Package Cartridge (to be used with Live X2 handle) <em>(weapon not included)</em></td>
<td>$2,600</td>
</tr>
<tr>
<td>Shotgun Drop in Adapter w/Laser Insert, Non-Ejectable <em>(weapon not included)</em></td>
<td>$1,400</td>
</tr>
<tr>
<td>Shotgun Laser Adapter, Non-Ejectable <em>(w/out Laser Insert)</em> <em>(weapon not included)</em></td>
<td>$500</td>
</tr>
<tr>
<td>Rifle Dry Fire Adapter with Firing Pin Laser Insert</td>
<td>$1,700</td>
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<tr>
<td>Rifle Dry Fire Adapter <em>(w/out Laser Insert)</em></td>
<td>$500</td>
</tr>
<tr>
<td>SIRT Dry Fire Rifle Bolt Kit with Laser</td>
<td>$750</td>
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<tr>
<td>37 / 40 mm Laser adapter <em>(Laser not included)</em></td>
<td>$250</td>
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<tr>
<td>Pepper Ball Laser Adapter <em>(to be used with Laser Insert-Vibration, Laser Not Included)</em></td>
<td>$250</td>
</tr>
<tr>
<td>Aim Trace Laser with Software Upgrade</td>
<td>$3,700</td>
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</table>

### Training Lab - Options

<table>
<thead>
<tr>
<th>Item Description</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Training Lab Laser OC Canister</td>
<td>$1,400</td>
</tr>
<tr>
<td>Tactical Handheld Flashlight, Black w/IR Filter</td>
<td>$250</td>
</tr>
<tr>
<td>Tactical Weapons Mounted Flashlight, Black w/IR Filter</td>
<td>$300</td>
</tr>
<tr>
<td>Remote System Instructor Access Tablet</td>
<td>$1,500</td>
</tr>
<tr>
<td>Refill Nozzle for Large Tank CO2 <em>(Recoil Kit refill)</em></td>
<td>$400</td>
</tr>
<tr>
<td>CO2 20LB Tank with stick off bottom <em>(shipped EMPTY)</em></td>
<td>$300</td>
</tr>
<tr>
<td>Return Fire Simulator w/full Pan &amp; Tilt, Monitor and Joystick</td>
<td>$8,900</td>
</tr>
<tr>
<td>VBration Vest Force on Force Simulation Package <em>(2-Vests, 2-Gun Lasers)</em></td>
<td>$5,900</td>
</tr>
<tr>
<td>VBration Vest Simulation Package <em>(1-Vest, 1-Auxiliary Box, 1-Laser Box)</em></td>
<td>$3,900</td>
</tr>
<tr>
<td>VBration Vest - Stand alone</td>
<td>$2,500</td>
</tr>
<tr>
<td>Weapon or Room Laser for use with VBration Vest/package</td>
<td>$450</td>
</tr>
<tr>
<td>Item</td>
<td>Price</td>
</tr>
<tr>
<td>---------------------------------------------------------------------</td>
<td>--------</td>
</tr>
<tr>
<td>Auxiliary Device Control Box</td>
<td>$950</td>
</tr>
<tr>
<td>LED Light Bar or Strobe Light for Auxiliary Box</td>
<td>$500</td>
</tr>
<tr>
<td>Deluxe Ceiling Mount - Projector Mount Tray, Pole and Ceiling Panel</td>
<td>$850</td>
</tr>
<tr>
<td>50' Projector Cable wrapped with HD/FL connections (25' Standard w/ system)</td>
<td>$300</td>
</tr>
<tr>
<td>Premium Sound System-5.1 Logitech with Wall Mounts and 200' cable</td>
<td>$560</td>
</tr>
<tr>
<td>Live Fire Laser Upgrade</td>
<td>$4,900</td>
</tr>
<tr>
<td>Trigger Pull Trainer</td>
<td>$2,600</td>
</tr>
<tr>
<td>&quot;The Firing Line&quot;-Full Marksmanship / COF with Ballistics and World Designer</td>
<td>$4,200</td>
</tr>
<tr>
<td>True Distance Stereoscopic 3D package, includes 40-3D scenarios, 2 pr. Active 3D glasses</td>
<td>$3,500</td>
</tr>
<tr>
<td>Portable Add-on Package (2nd set of all Cameras, Cables, Projector)</td>
<td>$4,900</td>
</tr>
<tr>
<td>Custom Scenario Creation Software - RULETC system</td>
<td>$4,500</td>
</tr>
<tr>
<td>Scenario Disk for the TASER Trainer</td>
<td>$500</td>
</tr>
<tr>
<td>TASER Trainer Upgrade Simulation Package (TASER, Content, Keypads)</td>
<td>$5,000</td>
</tr>
<tr>
<td>Training Lab EX+ Upgrade (Training and shipping costs included)</td>
<td>$40,000</td>
</tr>
<tr>
<td>Training Lab UltraWorld+ Upgrade (Requires additional training, shipping-Ake your sales representative for pricing for those services)</td>
<td>$72,000</td>
</tr>
<tr>
<td>New Gaming Content Package</td>
<td>$500</td>
</tr>
<tr>
<td>Ti Training Range Package (special price good thru April 30, 2016)</td>
<td>$500</td>
</tr>
</tbody>
</table>

**Training Room - Classroom Trainer**

<table>
<thead>
<tr>
<th>Item</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Training Room system: Software, Receiver, 24 keypads, Case, Manual, plus 1 course</td>
<td>$2,725</td>
</tr>
<tr>
<td>TR 101 plus: 6 hours on site instruction / training</td>
<td>$4,975</td>
</tr>
<tr>
<td>Training Room RF Handheld keypad, each</td>
<td>$89</td>
</tr>
<tr>
<td>Training Room RF receiver only</td>
<td>$450</td>
</tr>
</tbody>
</table>

**Extended Warranty**

<table>
<thead>
<tr>
<th>Item</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Additional One Year Warranty for Training Lab Simulator (5 Years Max). Available for Training Lab EX+ and Training Lab UltraWorld+ at an additional charge-Ask your sales representative for pricing.</td>
<td>5% of Invoice</td>
</tr>
<tr>
<td>Additional 4-Yr Warranty for Training Lab with CPU Upgrade replacement and Laser refurbish during year 5 (must be purchased at time of original order). Available for Training Lab EX+ and/or Training Lab UltraWorld+ at an additional charge-Ask your sales representative for pricing.</td>
<td>$10,500</td>
</tr>
</tbody>
</table>

**System Instructor Training & Video Production**

<table>
<thead>
<tr>
<th>Item</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Master Instructor Training Course Onsite – 2 or 3 days (per Options purchased), RULETC system</td>
<td>$3,500</td>
</tr>
<tr>
<td>Master Instructor Training Course Onsite – 3 days, Training Lab UltraWorld+</td>
<td>$3,500</td>
</tr>
<tr>
<td>Extra Person Travel / Per-diem to the Ti Training Academy in Golden, CO</td>
<td>$1,000</td>
</tr>
<tr>
<td>Custom Video production for 2 days – onsite (Up to 10 Scenarios)</td>
<td>$12,500</td>
</tr>
</tbody>
</table>
LINE ITEM DETAILS

STANDARD FEATURES:

Windows 10 Operating System with Office
The system comes with Windows Office for running any type of PowerPoint, Word Doc. Excel for the purpose of using the entire system with both the Training room Classroom training system and for any multimedia training the department sees fit.

Computer is 100% COTS
- The computer box is 100% commercially available off the shelf (COTS).
- Allows for ease of maintenance.
- Allows for inexpensive hardware upgrades.
- Commercially proven materials and workmanship.
- Video card is High Definition (HD)
- 2 x 1000GB RAID drives (providing immediate redundancy of data) — Holds over 3500 HD scenarios and operating system.

True High Definition Video Projector
Widescreen High Definition Home Cinema Projector 5500; 1 Contrast Ratio with Smooth Screen Technology, 16.9 Native Resolution 1280x720 Pixel HD LCD Panels.

16 x 9 Aspect Ratio (12’ X 6’11” Screen Size)
The projection screen is portable “DA-LITE – Fast Fold”, comes with travel case and legs. The size is 12’ X 6’11”, 16 x 9 aspect ratio for HD viewing.

5.1 Surround Sound Speaker System
Front Left, Front Right, Center, Rear Right, Rear Left, and a Subwoofer compromise the speaker system that is standard on the Training Lab.

22” Flat Panel Monitor, Keyboard & Optical Mouse
The System comes with a 22” flat panel monitor, optical mouse with magnification feature, allowing the instructor to zoom in on scenarios in debrief. And an illuminated full keyboard for ease of use in low light training environments.

“The Strongest Element in Training”
All Necessary Cabling, connectors etc.
The Training Lab is a complete turn Key system and no additional products or cost will be incurred for setup and operation.

Training Scenario Library 750+
All scenarios created by Ti Training are available FREE of CHARGE to our customers for the life of the system. These scenarios are professionally filmed and edited scenarios created by our in house production team. All scenarios are in High Definition video.

Customizable Scenarios
Every scenario on the system can be changed by the end user. In other words the end user can redefine hitzones, branching points or any other aspect of the scenario in order to more closely match your requirements, policies or training objectives.

Report Generation w/Template Designer
Reports as simple as Name, Time, Date and Scenario Title, to intricate reports detailing time and location of shots, can be created using this software. This software can output reports electronically, or into standard formats such as Microsoft Excel, Microsoft Word, etc.

Exclusive Scenario and “On-the-Fly” 3-D Audio
Native to the scenario is 5.1 Surround Sound recorded during filming and/or added in post production. The system then plays audio from appropriate locations during scenario playback. Also, the instructor can play any audio file from a specific location in the training room to provide directional stimulus to the student.

Wheeled Travel Cases for portable system
For travel and storage.

1 Year Warranty – Extended System Warranties Available
All inclusive, “bumper to bumper” warranty on all system components. See warranty description attached below.

Hit/Kick/Baton Branching
Instructor driven branching that shows the appropriate on screen reaction to a baton strike should the student feel that the baton was the correct force option.
Training LE, LLC

**PiP - Recording and Playback of Trainee – Audio and Video**
The student’s actions are recorded during the training session by a video camera. This footage, with audio, is then available for playback, picture in picture format, synchronized with the scenario. This allows the instructor and the student to view what actually occurred during the session removing any guesswork.

**Low Light / Flashlight**
The Training Lab allows for the use of actual flashlights (covered by special filters). The instructor can set any lighting level for the scenario forcing the use of a flashlight to light up the portion of the screen that the student wants to see. Multiple flashlights can be used. This does not affect the use of any laser device.

**OC Spray Canister**
Realistically sized and shaped, pulsing laser canister that fits into standard duty gear OC holsters. Non-tethered, Force fail via operator.

**Training @ Customer Site or Ti Academy (Golden, CO)**
This training is Master Instructor Train the Trainer.

*For an Additional Fee*: Master Instructor Training at your site for 6 Students, 2 or 3 consecutive days (depending on Options purchased), or

For 2 Students at the Ti Training Academy in Golden, CO (Denver): **Training is Free!** Travel Costs are Responsibility of Customer.

Ti Training recommends the students attend the academy for a full tour of the facility, meeting customer service personnel, sitting with the video production crew for future scenario ideas, learning all options and future options being designed for the system and most important, for the undivided attention of the students allowing the ability for the greatest possible learning.

**Choice of one of the three following:**

- **One Handgun Recoil Kit w/Laser**
  This is a drop in kit with no modifications for the weapon (the weapon is not included). The recoil cycles the weapon and is powered by CO2 canisters.

  or

- **Two Sure Strike Dry Fire Laser Inserts for Handgun**
  This is a drop in dry fire laser for a double action handgun with no modifications for the weapon (the weapon is not included). The laser simply drops into the barrel and when the trigger is pulled the firing pin sets the laser off. The Training Lab will detect exactly where the laser hit. This laser works well with the Glock resetting Trigger kit, which modifies a Glock weapon into a resetting trigger.

“The Strongest Element in Training”
Two Blue Dry Fire Laser Training Pistols
This handgun weapon is a non-gun training device, does not use CO2, and does not require an FFL. It includes a laser and realistic trigger action. Blue in color, the non-gun is easily identifiable as a training weapon, is a great backup or option to the recoil kits which require CO2, and is perfect for applications where a live gun cannot be used.

Options Available

Ti Training is proud to be the EXCLUSIVE TASER Trainer® Simulation partner for TASER International®.

TASER® Device, X-26, Laser Firing Training Weapon
X-26 TASER weapon is manufactured by TASER for Ti Training. It is a non-firing weapon. The weapon has the real Laser sight and countdown timer. The cartridges have 2 lasers at an 8 degree spread. A real TASER cartridge can NOT be fired by this “Safe” weapon. Force fail via operator is a standard feature on the Training Lab.

TASER® Device, X2, Laser Cartridge Package
X2 TASER Cartridge is manufactured by TASER for Ti Training. It is a 2 cartridge kit (each cartridge houses 2 lasers) that works with your existing LIVE X2. Once inserted these smart cartridges interact with the Training Lab system. All the functionality of the Live X2 is available in simulation with the Training Lab. (LIVE X2 not included).

TASER® Trainer Package
Ti Training is proud of our Exclusive Partnership with TASER International to offer the TASER Trainer Package for upgrade on the Training Lab™ system. This package includes a TASER Device (X26 or X® Laser Cartridges), Approved TASER Scenario and Marksmanship Content, and Training Room Keypad Set with 10 Keypads.

Lock Back Counting Magazine for Glock Full Size Pistols
(Includes 2 Counting Magazines)
This is a recoil kit that is exclusively offered by Ti. The kit drops into any Glock without any permanent modifications. Recoil is powered by CO2 in the magazine and the kit counts rounds fired until empty and will lock back forcing a
reload drill. This kit can also induce a force failure drill. (Additional Counting Magazines available for $300 each.)

**Dvorak Handgun Recoil Kit w/Laser**
This is a recoil kit by Dvorak. It is a drop in kit with no modifications for the weapon (the weapon is not included). The recoil cycles the weapon and is powered by CO2 canisters. The weapon does not lock back when empty.

**Dvorak Rifle Recoil Kit w/Laser**
This is a recoil kit by Dvorak. It is a drop in kit with no modifications for the weapon (the weapon is not included). The recoil cycles the weapon and is powered by CO2 canisters in the magazine.

**Shot Gun Drop in Laser**
This is a drop in shell with laser that makes your shotgun interactive with the system. No modifications to your weapon needed. (Weapon not included)

**Dry Fire Laser Insert for Handgun**
This is a drop in dry fire laser for a double action handgun with no modifications for the weapon (the weapon is not included). The laser simply drops into the barrel and when the trigger is pulled the firing pin sets the laser off. The Training Lab will detect exactly where the laser hit. This laser works well with the Glock resetting Trigger kit, which modifies a Glock weapon into a resetting trigger.

**Dry Fire Laser Adapter Kits**
These kits work with the *Dry Fire Laser Insert for Handgun* with no permanent modifications to your weapon needed to allow dry fire shooting with a variety of guns on the Training Lab™. Adapter Kits available: 37mm, 40mm, 308, 223, .45, .44, shotgun & Rifle. Also available is Dry Fire Kits for Striker Fired, single action guns such as the Glock, S&W M&P and 1911. These kits include a laser to slide into the barrel and a magazine that assists in resetting the trigger. (Weapon not included)

**Blue Dry Fire Laser Training Pistol**
This handgun weapon is a non-gun training device, does not use CO2, and does not require an FFL. It includes a laser and realistic trigger action. Blue in color, the non-gun is easily identifiable as a training weapon, is a great backup or option to the recoil kits which require CO2, and is perfect for applications where a live gun cannot be used.
Training LE, LLC

Live Fire Upgrade
Ti Training is extremely proud to offer the latest in innovation in Live Fire simulation training. There is no need for a specialized screen. The only additional hardware required is a Live Fire Laser added to the rail of your weapon. This allows for low cost, reliable Live Fire training that can also include the less lethal options such as TASER and OC. In the past simulation training in live fire excluded these laser based options but not with the Training Lab.

Auxiliary Device Control Box
The wireless control box works with the instructor interface on the Training Lab to turn on and off any device that you have in the training environment. Devices that can be plugged in to this control box can be anything from a light bar, to siren, to fog machine etc.

Aim Trace Software Upgrade with Laser
This laser drops into any double action handgun with no modification and allows the tracking of the muzzle during a training scenario. This tracking is played during the scenario debrief.

Deluxe Pan & Tilt Return Fire Simulator
This return fire cannon is instructor controlled by the use of a monitor and joystick. Single and multiple shot burst are available. This return fire option is not tethered to the Training Lab and can be used in outside training activities that warrant the use of a shoot back.

VBration Vest Force-on-Force/Hostile Fire Simulator / Packages
This is a vest that is worn by the trainee during a training scenario. If the trainee is behind cover the trainee will not suffer any effects. If not, the vest activates with a bright light going off, an audible alarm sounding and an extreme vibration to indicate a hit. The vibration is placed on the chest. The VBration Vest is very safe because no projectiles are flying that can injure trainee, instructor or damage the walls.

Force on Force Package: 2-Vests, 2-Weapon Lasers
Hostile Fire Package: 1-Vest, 1-Auxiliary Box, 1-Laser Box
VBration Vest – stand alone

Remote System Instructor Access Tablet
The Training Lab can operate from the Remote Instructor Tablet (iPad). All functions of running a trainee through a scenario can be operated by this iPad to include selecting and running a scenario as well as debrief options.
Active Eyewear 3D
The Ti Training Lab™ system now offers a proprietary module that includes fully branching, high definition (HD 1080i) 3 Dimensional video. The video not only represents true-life proportional height and width accuracy but also adds the element of depth, giving the viewer a fully immersed experience. This type of 3 Dimensional training provides a realistic simulation and forces the brain to process the perceived information consistent with a real world event.

- 20+ 3D scenarios come with the system and will be updated for free as we grow the library
- 3D CGI graphical background and Live video 3D green screen drills (Hogan’s Alley)
- 2 pair of active 3D eyewear come with the 3D system

The “Firing Line” Marksmanship Program
This software add-on program will extend the Training Lab from a judgment trainer to a true marksmanship training system. You can customize it to include photos of your actual range and targets as well as your exact Course of Fire with scoring. The program is perfect for Handgun and Long Gun training with environmental and ballistics functions.

Self Paced Software and Additional Gaming Content Packs $500 each
The Training Lab can be upgraded to run in self paced mode. The trainee can shoot the menu on the screen to run themselves through training scenarios, marksmanship modules and gaming content. All without the assistance of an instructor onsite, and giving the trainee training trigger time. You can add additional gaming content (Zombies, Bowling Shoot and Cowboy Action) and competition content packages (Bianchi Cup, Steel Challenge etc.) for an additional fee. New gaming titles will be available throughout the year and are available for purchase by contacting your sales representative.

Permanent Installation Options
You can add a projector ceiling mount and 50’ cabling to permanently install your Training Lab Hit and Flashlight Cameras and Projector. The system comes standard with 25’ cables but if more length is needed to route through the ceiling the 50’ should do the trick. We like this shelf style ceiling mount because it has ample space to have the projector and cameras within easy access.

If you desire a permanent installation but still have a need for some portability the Additional Camera and Projector Package is for you. This comes with a complete 2nd set of hit detect and flashlight cameras with lens and filters and HD

“The Strongest Element in Training”
Page 19 of 29
projector. The 25’ cable that comes standard with the system works great for portable applications.

**Scenario Editor/Software**
Standard on the Training Lab and available for purchase as an add-on for the RULETC system, the Scenario editing software allows you to take any video file footage (standard definition or High Definition) and create multiple branching scenarios for use on the system. It includes an easy to use and intuitive system for defining scenes, hitzones (for firearm, OC, TASER, etc.) and branching options.

**Custom Scenario Production**
Every scenario on the system can be changed by the end user as well as software is standard on the Training Lab to film and create your own scenarios. (The scenario creation software may be purchased as an add-on for the RULETC system.) In the Master Instructor Training we teach the end user how to redefine hit-zones, branching points or any other aspect of the scenario in order to more closely match your requirements, policies or training objectives.

Ti Training also offers Professional Film Staff to come to your locations and film custom scenarios that fit your training need exactly. With this service you will be able to duplicate problematic incidents as well as input your policies and procedures to create unparalleled training value for your simulation system. You will receive the finished scenarios fully edited with special effects and target branches ready to use with your Training Lab. These scenarios can be filmed with several stages of customer location involvement. Please contact Ti to discuss the options.

**Training Lab EX+ Projection Upgrade**
Ti Training is very proud to release the absolute latest in technology for completely immersive training environments. Our Training Lab EX+ utilizes 4K technology combined with the ultimate in judgment training scenarios to draw the trainee into a world that forces true scanning and realistic tactical movement. This is not the outdated multi-screen technology that is heavily laden with hardware and expense. The Training Lab EX+ projects up to borderless 33’ wide and any flat wall can be used. This capability allows for the use of the entire projected area to be used in Virtual Marksmanship mode with 12 lanes of fire and without any hardware change switch to judgement scenario training in a completely immersive environment. The entire 180-degree firearms and use of force simulator system is controlled by one (1) computer.
Training LE, LLC

With the three (3) screen Gullwing configuration, you simply close the sides to maximize your training objectives, from up to 33’ wide at the flat position to borderless 180-degrees – the system stays completely calibrated and can be moved easily and instantly to seamlessly incorporate a vastly expanded array of virtual training options.

Numerous studies have shown that officers react on the street the way they have been trained so use of cover and tactical movement is paramount in a Use of Force Scenario. Research has also shown that the human eye can only focus on a 5 Degree area at a time so our Training Lab Ex® system forces the trainees to move their head to scan with not just their eyes. This coupled with freedom to move in the training room to get behind cover, clear the space with back up officers, and incorporate active role players in the scenario insures the officer leaves the training environment with the feeling that they were engulfed in "REAL" simulation. The Training Lab Ex® viewpoint allows the entire room to be in play for TRUE TACTICAL MOVEMENT.

Training Lab UltraWorld® Upgrade

Ti Training offers a multi room simulation experience that is completely Customizable and Mobile. The Training Lab UltraWorld® is an innovative fabricated architectural structure that has 4 different configuration options and incorporates 4 separate projected surfaces (combined in 1 room or spread into separate rooms) all from 1 computer source. This allows for the trainees to move through the environment and the projected scenario evolves and changes as they interact with the situation. This is the only mobile, reconfigurable simulation shoot house on the market today. This allows each training cycle to be customized to the training need, from the room layouts to the scenarios projected on the walls. This is as easy as unsnapping the fasteners and moving the walls where you want them. Then the next training cycle the walls can be moved to a different configuration by just unsnapping the connectors and moving to a new design.
Training Room
INTERACTIVE CLASSROOM SIMULATOR

Features Highlights

- PowerPoint based for ease of use
- Unlimited Keypads
- Self Creation of Training Content
- Repeatable Training
- Electronic Polling and Testing
- Immediate Student Feedback
- Non-Hardware Dependent
- Inexpensive
- Courseware available by experts in the field
- Load existing PowerPoint lessons making them interactive
- Free Software

The Training Room is a keypad system that allows an instructor to have everyone in the class connected to the system in real time. While presenting material in either video or verbal format the instructor can poll the class, test on a topic, or can create a discussion on student responses. This powerful training tool helps tremendously in the retention levels of a class and will keep the entire class focused and alert.

The students can answer true or false, multiple choice, or rank answers in order. When presenting an instructor knows if his class is following along or should more time be spent on one topic. If there is no need to remediate, the class moves forward with total understanding, saving time and money.
Ti "Mile High" Support  1 Year included with purchase!
Additional years can be purchased anytime for 5% of total purchase price (5 years Max).

A 4 year extended warranty option w/CPU replacement is also available for purchase.*
*4 year must be purchased at time of initial order. See price list for more details.

Ti Training has a full time customer support representative who is available in the Colorado office, toll free phone, land line, fax and e-mail. The office hours in the Golden Colorado customer support department are: M – F, 7am – 6pm. Weekends and after hours the customer support tech is available 24/7 via cellular phone and e-mail. In addition to the full time customer support tech there are two trainers that have the knowledge of system operation. These two support people have the same office hours and are available via cellular phone and e-mail. If a system has to be mailed back for repair the turnaround time is 24 hours, if 24 hours cannot be met, a loaner system will be sent overnight. You can load your content and be up and training with minimal down time. In addition to the regular support, Ti Training has an open training policy. Here in the Golden Office, Ti holds monthly training sessions in both technical issues and user interface issues. These monthly classes are free of charge to attend. They are scheduled months out and a simple confirmation assures your people will never go untrained. It is the philosophy of Ti Training that the system we manufacture and sell is only as good as the end user and their expectation. With that in mind we do everything possible to maintain an open dialog and continued training to make your training the best it can be.

Bullet points of the customer support plan:

- Ti 24 Hours a day, 7 days a week, 365 days a year Hot Line Technical Support via telephone
- Ti On-line Remote Maintenance
- Ti Diagnostics, Repair Parts and Labor 100% covered at the Ti Repair Facility in Colorado
- Ti Free Software Updates
- Ti Unlimited Credits to an Instructor Operation / Technical Course offered monthly, based on availability, Golden, Colorado
- Ti Loaner system while yours is in repair.

Ti "Mile High" Warranty Upgrade Package Available
This package includes 4 Years Additional Coverage that starts after the initial 1 year included in the base system package. Anytime within the 5th year of ownership of your Training Lab you can trade it in for a NEW Training Lab for no additional charge! This insures that your training technology is never out of date, always operational and includes the latest in advanced features.

“The Strongest Element in Training”
Training Lab™ Master Instructor Initial Certification Course

Ti Training is committed to providing the best, most advanced and effective training to our customers. It is critical that our customers not only know how to operate the Training Lab™ system and its components, but also how to safely and effectively provide training in the simulated environment. All of this not only provides your agency’s officers with the best possible training, it also can reduce agency liability due to the depth of the training received by your instructors.

Course Description:
Ti Training’s course of simulation instruction is designed to train selected students in the set-up, function, operation, and maintenance of the Training Lab™ and Training Room™ interactive simulation systems, manufactured by Ti Training. These systems utilize the latest advances video, laser, RF and programming technology to provide an intuitive, easy to maintain training tools. These tools are designed to aid in teaching Public Safety Personnel to effectively and safely perform their duties. This course begins with classroom theory and progresses to “hands on”, proficiency based exercises. We at Ti Training recognize that even the most advanced technology is useless in the hands of someone who cannot effectively operate and maintain that technology.

In addition to setup, operation and troubleshooting of the simulator, this course includes an Instructor development block entitled “Effective Simulation Training.” Developed in conjunction with an accredited college and backed by scientific research, this portion of the course contains the latest training techniques and methodologies for providing effective training in a simulated environment. Some of the components of this section of the course are listed below for reference:

- Need and Justification for Simulation Based Training
- Training Area Set Up
- Training Objectives
- Training Evolution Lesson Planning
- Scenario Implementation
- Effective Debriefing and Documentation of the Training

Successful completion of the entire course of instruction provided by Ti Training certifies the attendees as “Master Simulation Instructors.” As such they can not only provide training to members of your agency but they are also able to certify others within your agency as “Simulation Instructors.”
Designated Account Representatives

**Kila Otte – Director of Sales**
Kila has been in the law enforcement training and sales arena for the past 17 years. Before that she ran a simulation program at an Academy in Florida. She has extensive experience in contractual negotiations and servicing Federal, State and local municipalities. Kila is Director of Sales and one of the four owners of Ti Training and is the direct representative for Ti Training in all logistic matters and has full contractual authority.

Kila Otte  Kila@TiTraining.com  303-414-3555 ext 207

**Todd Brown – VP of Training**
Todd has been in the law enforcement Simulation training for 16 years. Todd has trained over 1200 law enforcement agencies. Todd has been nationally published for his concepts in simulation training along with his ability to integrate simulators into departmental policy and procedures. Certified instructor in firearms, OC spray and defensive tactics. Todd has completed the TASER MASTER INSTRUCTOR course. Todd is Vice President, in charge of Training, and is one of the four owners of Ti Training.

Todd Brown  Todd@Titraining.com  303-414-3555 ext 203

**Fred Hiss – Customer Service /Support**
Fred has designed and developed technology support systems for the past 12 years. As an engineer he has manufactured and designed law enforcement simulators. He is on call 24 / 7 and has online, phone and mail back support systems in place. Fred is Customer Service/Support Manager.

Fred Hiss  Fred@Titraining.com  303-414-3555 ext 209

**Joe Mason – Shipping / Inventory**
Joe has been in the law enforcement simulation business for the past 19 years, he has extensive experience in shipping to federal, state, local and international destinations. He has created inventory controls and shipping procedures used specifically for the simulations industry. Joe is Vice President, in charge of Shipping & Inventory, and is one of the four owners of Ti Training.

Joe Mason  Joe@Titraining.com  303-414-3555 ext 202
Scott Barker – Sales Representative
Scott is a former member of the elite FBI Hostage Rescue Team, retired from the Federal Bureau of Investigation in 2004, and until recently was employed by the U.S. Dept. of Justice National Institute of Justice. He has over 40 years in the law enforcement arena. He is currently a Special Deputy for the Rowan County Sheriff’s Office Kentucky. He has extensive law enforcement experience with Federal and local municipalities and is a graduate of the 195th Session of the FBI National Academy. Scott is sales representative and direct contact for the territories of Indiana, Kentucky, Ohio, Pennsylvania, Tennessee, Virginia, and West Virginia.

Scott Barker  Scott@Titraining.com  Cell: 606-356-6383

Jimmie Jones – Sales Representative
Jimmie is a Paralegal by degree and worked over 17 years in law offices as a litigation specialist, accounts and office manager, and until recently was employed by the U.S. Dept. of Justice National Institute of Justice. In 2002, she began her end-user experience in law enforcement simulation technology. Jimmie is sales representative and direct contact for the territories of Indiana, Kentucky, Ohio, Pennsylvania, Tennessee, Virginia, and West Virginia.

Jimmie Jones Jimmie@Titraining.com  Cell: 606-594-6075
## References – Illinois

<table>
<thead>
<tr>
<th>College of DuPage</th>
<th>Sauk Valley Community College</th>
</tr>
</thead>
<tbody>
<tr>
<td>ATTN: Asst. Dean Tom Brady</td>
<td>ATTN: Jon Mandrell</td>
</tr>
<tr>
<td>425 Fawell Blvd.</td>
<td>Dean of Instructional Services</td>
</tr>
<tr>
<td>Glen Ellyn, IL 60137</td>
<td>173 IL Rt 2.</td>
</tr>
<tr>
<td>Phone: 630-942-2190</td>
<td>Dixon, IL 61021</td>
</tr>
<tr>
<td><a href="mailto:bradyt145@cod.edu">bradyt145@cod.edu</a></td>
<td>Phone: 815-835-6344</td>
</tr>
<tr>
<td></td>
<td><a href="mailto:jon.d.mandrell@svcc.edu">jon.d.mandrell@svcc.edu</a></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Darien PD</th>
<th>Shorewood PD</th>
</tr>
</thead>
<tbody>
<tr>
<td>ATTN: Sgt. James Topel</td>
<td>ATTN: Chief Aaron Kilma</td>
</tr>
<tr>
<td>1710 Plainfield Rd.</td>
<td>903 W. Jefferson St.</td>
</tr>
<tr>
<td>Darien, IL 60561</td>
<td>Shorewood, IL 60404</td>
</tr>
<tr>
<td>Phone: 630-852-5000</td>
<td>Phone: 815-725-1460</td>
</tr>
<tr>
<td><a href="mailto:jtopel@darienil.gov">jtopel@darienil.gov</a></td>
<td><a href="mailto:akilma@vil.shorewood.il.us">akilma@vil.shorewood.il.us</a></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>DeKalb County SO</th>
<th>Springfield PD</th>
<th>Urbana PD</th>
</tr>
</thead>
<tbody>
<tr>
<td>ATTN: Brad Carls</td>
<td>ATTN: Bob Davidsmeyer</td>
<td>ATTN: Andrew Hewkin</td>
</tr>
<tr>
<td>150 N. Main St.</td>
<td>3501 Color Plant Rd.</td>
<td>400 S. Vine St.</td>
</tr>
<tr>
<td>Sycamore, IL 60178</td>
<td>Springfield, IL 62702</td>
<td>Urbana, IL 61801</td>
</tr>
<tr>
<td>Phone: 815-895-7227</td>
<td>Phone: 217-788-8331</td>
<td>Phone: 217-384-2324</td>
</tr>
<tr>
<td><a href="mailto:bcarls@dekalbcounty.org">bcarls@dekalbcounty.org</a></td>
<td><a href="mailto:bob.davidsmeyer@cwlp.com">bob.davidsmeyer@cwlp.com</a></td>
<td><a href="mailto:hewkinan@city.urbana.il.us">hewkinan@city.urbana.il.us</a></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Palatine PD</th>
<th>Waubonsee Community College</th>
</tr>
</thead>
<tbody>
<tr>
<td>ATTN: Sgt. Ernie Myerson</td>
<td>ATTN: Joe Heinrich, CI Instructor</td>
</tr>
<tr>
<td>595 N. Hicks Rd.</td>
<td>Rt. 47 at Waubonsee Dr.</td>
</tr>
<tr>
<td>Palatine, IL 60067</td>
<td>Sugar Grove, IL 60544</td>
</tr>
<tr>
<td>Phone: 847-202-6648</td>
<td>Phone: 630-466-2551</td>
</tr>
<tr>
<td><a href="mailto:emyerson@palatine.il.us">emyerson@palatine.il.us</a></td>
<td><a href="mailto:jheinrich@waubonsee.edu">jheinrich@waubonsee.edu</a></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Rockford PD</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>ATTN: Sgt. Michael Dalke</td>
<td></td>
</tr>
<tr>
<td>420 W. State St.</td>
<td></td>
</tr>
<tr>
<td>Rockford, IL 61101</td>
<td></td>
</tr>
<tr>
<td>Phone: 815-987-5822</td>
<td></td>
</tr>
<tr>
<td><a href="mailto:Michael.dalke@rockfordil.gov">Michael.dalke@rockfordil.gov</a></td>
<td></td>
</tr>
</tbody>
</table>
### Additional References

<table>
<thead>
<tr>
<th>Location</th>
<th>Contact Details</th>
</tr>
</thead>
</table>
| Dept. of Criminal Justice Training - KY | Joe Wallace, Firearms Instructor  
Phone: 859-314-1885  
joseph.wallace@ky.gov |
| TN Law Enforcement Training Center - TN | Director Brian Grisham  
Phone: 615-741-4448  
brian.grisham@tn.gov |
| Bensalem Township PD - PA | Lt. Karl Mascia  
Phone: 215-633-3729  
kmascia@bensalemopa.gov |
| Pennsylvania State Police - PA | Sgt. Robert Bemis  
Phone: 717-533-9111, ext. 425  
Cell: 814-449-0297  
**Multiple systems**  
rbemis@pa.gov |
| Kentucky League of Cities - KY | Troy Pitcock  
Phone: 502-376-4027  
**Multiple systems**  
tpitcock@klc.org |
| Clarksville PD - IN | Det. Shane Bassett  
Phone: 812-288-7151, ext. 313  
s.bassett@clarksvillepolice.com |
| Bay Village PD - OH | Ofcr. Michael Bourque  
Phone: 440-871-1234  
mbourque@cityofbayvillage.com |
| Cincinnati/Northern KY Airport PD - KY | Lt. Matt Lambert  
Phone: 859-767-3220  
mlambert@cvgairport.com |
| Cleveland PD - OH | Range Master Keith Campbell  
Phone: 216-623-5668  
KCampbell@city.cleveland.oh.us |
| Cortland PD – NY | Ptl. Chadd Hines  
Phone: 607-753-3001, ext. 322  
chines@cortland.org |
| Huntington PD – WV | Sgt. Mike Chornobay  
Office: 304-696-5560 x1044  
mchornobay@hpwv.com |
| Tennessee Bureau of Investigation - TN | S.A. Vance Jack  
Phone: 615-744-4268  
**Multiple systems**  
vance.jack@tn.gov |
| Rochelle Park PD - NJ | Officer Kenneth Stapleton  
Phone: 201-843-1515  
kstapleton@rochelleparkpd.org |
| SW VA Law Enforcement Training Center - VA | Director Doug Cooley  
Phone: 276-645-3700  
dcooley@bvunet.com |
| Nashville Metro PD - TN | Director Harmon Hunsicker  
Phone: 615-862-7617  
harmon.hunsicker@nashville.gov |
| TSA – Federal Air Marshals | Atlantic City, NJ  
Artesia, NM (FLETC)  
Dallas, TX  
Toni Metcalf  
Phone: 972-304-2691  
&  
David L. Murphy - ASAC  
FAMS Training Division - Dallas Branch  
Office: 972-304-2676  
Cell: 214-808-1681  
David.L.Murphy@dhs.gov  
**30 systems** |

“The Strongest Element in Training”  
Page 28 of 29
To Whom It May Concern,

Ti Training Corp. is the exclusive manufacturer of the "TASER Trainer" powered by Ti Training. This jointly designed system includes the latest technologies developed by engineering and training departments from both companies and provides unequalled accuracy, ease of set up, exclusive interactive training content, durability and access to all relevant TASER training materials.

The partnership between Ti Training Corp. and TASER International, Inc. has resulted in this state of the art system and will continue to provide our customers with unparalleled customer support and technological innovation.

Sincerely,

Jeff Kukowski
COO, TASER International, Inc.
MILO RANGE PRO SYSTEM
Interactive Firearms and Force Options Simulator

Proposal prepared for:

City of DeKalb Police Department
Attn: Commander Craig Woodruff
DeKalb, Illinois
April 4, 2017

MILO Range PRO Interactive Training Simulator

Thank you for your interest in the interactive MILO Range Firearms Training Simulators from FAAC, Incorporated. This proposal will provide you with requested system information, specifications, pricing and details for the system and equipment you’ve inquired about.

The MILO use of force and firearms training simulators have been selected by the most demanding law enforcement, military and public safety agencies, and are in daily use around the world in over 40 countries. The MILO Range training system is a comprehensive solution that is designed to allow trainers the ability to give presentations and classes, conduct interactive testing and assessment, and provide immersive hands-on scenario based exercises with detailed debriefing and after action review. Each MILO system is designed to increase trainee knowledge, skills and confidence in a safe, challenging environment that is highly interactive and engaging.

Through our 20-year history of providing innovative interactive simulation training solutions, MILO has become widely regarded as a low-risk, highly reliable contracting and business partner. We have the industry’s most dedicated and experienced sales and support team on staff, and all MILO customers receive the best technical service in the business, including free software updates, newly filmed and released scenarios with new exercises and environments to keep interest high and skills sharp.

FAAC and I both sincerely appreciate the consideration of our proposal and also to have the opportunity to be of service to the men and women of your agency.

Respectfully Submitted by:

Jesse C. Wimmer
Regional Sales Manager
MILO Range Training Systems
FAAC, Incorporated
Office: 800.344.1707
Cell: 303.378.5283
Fax: 734.531.4002
Email: jesse.wimmer@milorange.com

www.milorange.com
<table>
<thead>
<tr>
<th>Item</th>
<th>Description</th>
<th>Qty.</th>
<th>Unit Price</th>
<th>Extended Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>MILO Range PRO System with 5.1 Audio System</td>
<td>1</td>
<td>$42,000.00</td>
<td>$42,000.00</td>
</tr>
<tr>
<td></td>
<td>MILO CPU – Based on MS Windows OS</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>HD Projector (1920 x 1080) 2800+ lumens high contrast</td>
<td></td>
<td></td>
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</tr>
<tr>
<td></td>
<td>HD (12' x 7') fast-fold projection Screen</td>
<td></td>
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<tr>
<td></td>
<td>16-device Hit Detection Box with Flashlight option</td>
<td></td>
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</tr>
<tr>
<td></td>
<td>All Power and Video Cables, Power Strip</td>
<td></td>
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</tr>
<tr>
<td></td>
<td>Touch-screen LCD Flat Panel Monitor</td>
<td></td>
<td></td>
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<tr>
<td></td>
<td>Keyboard and Optical Mouse</td>
<td></td>
<td></td>
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<tr>
<td></td>
<td>Speakers/Digital Audio Surround Sound System</td>
<td></td>
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<td></td>
<td>Transport Cases for System and Peripheral Items</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>850+ Multi-Branching Interactive Scenarios are Pre-loaded as well as 55+Skill-Builder exercises</td>
<td></td>
<td></td>
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</tr>
</tbody>
</table>

**FREE Access to MILO Range Digital Scenarios**
New HD Scenarios available (approx. 12-15 available per quarter)

**Course Designer Program**
The Course Designer Program is editing software program that can be used to create lessons, tests and presentations for classrooms, auditoriums, and training rooms or for one on one instruction. Allows the user to utilize both digital video and computer graphics capabilities to create fully interactive training videos and/or graphics based training environments.
Includes HD Camera for scenario filming.

**Dry-Fire Laser Training Inserts:**
System includes:
Two (2) Dry-Fire Weapon Lasers for 17R pistols

**OC Spray Training Devices**
Laser modified OC spray training devices for less-lethal applications. Thumb or trigger activation.
Includes two (2) device standard

**Low Light Training Program**
Allows the trainee to use real flashlight in-conjunction with his/her weapon for low light training. This system is non-lane based which allows for multiple users.
Includes two (2) Surefire flashlights with MILO IR lenses

**Baton/Punch/Strike Branching and Scoring**
Allows the trainer to manually branch the scenario while the trainee uses his actual baton or makes a strike. The system will branch and score the use of action as a baton strike.

**Trainee Action Capture (TAC) with Picture-in-Picture Video/Audio Debrief**
Audio and color video capture of trainee’s actions in a scenario for immediate or later debriefing and review.

**Graph-X Targets**
Allows the user to utilize any of the Graph-X modules for Marksmanship, Shoot-house, Basic Targets and Range Practice includes 55+ interactive CGI skill-builder exercises

**Statistics and Management**
Allows user to manipulate the database information as to create individual and/or group statistics using relevant filtering criteria
Delivery, Insurance and Standard 2-year Warranty

System and Peripheral Training Required (US sales only)
Four Students at Customer Site for three (3) days. Includes scenario editing and creation, as well as COF design.

(A) MILO RANGE PRO TRAINING SYSTEM TOTAL: 1 $42,000.00 $42,000.00

Optional Training Items Requested by: City of DeKalb Police Department

<table>
<thead>
<tr>
<th>Item</th>
<th>Description</th>
<th>Qty.</th>
<th>Unit Price</th>
<th>Total Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>2</td>
<td>Glock 17R Training Weapon w/ re-setting trigger Requires MILO programmable laser insert (included in Advanced Package)</td>
<td>2</td>
<td>$675.00</td>
<td>$1,350.00</td>
</tr>
<tr>
<td>3</td>
<td>WRK Recoil Kit- AR/M4 Drop-In tether-less recoil kit with two (2) CO2 refillable magazines. No permanent modification to weapon required.*Kit does not include weapon</td>
<td>1</td>
<td>$2,400.00</td>
<td>$2,400.00</td>
</tr>
<tr>
<td>4</td>
<td>X26 TASER Laser Weapon w/ TWO cartridges: Includes: Taser weapon modified for use on the MILO Range and two (2) dual-laser cartridges with 8 degree separation for reloading drills.</td>
<td>1</td>
<td>$1,995.00</td>
<td>$1,995.00</td>
</tr>
<tr>
<td>5</td>
<td>Ceiling Mount Installation Kit Kit includes projector mount, hit detection box mount, cabling, ceiling tile, and standard 9' ceiling post. Custom length posts are optional and may include additional charges.</td>
<td>1</td>
<td>$1,995.00</td>
<td>$1,995.00</td>
</tr>
<tr>
<td>6</td>
<td>Pump Action Shotgun Laser Insert for Slugs and Buckshot Also provides Less than Lethal application training.*Does not include weapon</td>
<td>1</td>
<td>$795.00</td>
<td>$795.00</td>
</tr>
</tbody>
</table>

(B) Requested Optional Training Items Total: $8,535.00

MILO Range PRO System Sub-Total (A): $42,000.00
MILO Range PRO Requested Options Sub-Total (B): $8,535.00
MILO Range Offered Discount for Current System (C): ($5,000.00)

Total System Cost for DeKalb Police Department (A+B)-(C): $45,535.00

Extended Warranty Coverage for City of DeKalb Police Department

<table>
<thead>
<tr>
<th>Item</th>
<th>Description</th>
<th>Qty.</th>
<th>Pricing</th>
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</thead>
<tbody>
<tr>
<td>7</td>
<td>Bronze Warranty Coverage for Years 3+ (Two-years full-coverage included with PRO System Proposed)</td>
<td>1 Yr.</td>
<td>$2,526.75</td>
</tr>
</tbody>
</table>
  - Based on 5% of initial system cost plus peripherals ($50,535.00)
  - Bronze Warranty coverage is for 12 month increments
  - Warranty covers all items (excludes batteries and bulbs)
  - Bronze Warranty can be purchased in 1-Year Increments |
<table>
<thead>
<tr>
<th>Item</th>
<th>Description</th>
<th>Qty.</th>
<th>Pricing</th>
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</thead>
<tbody>
<tr>
<td>8</td>
<td>WRK Recoil Kit - Pistol (Confirm Make/Model/Caliber)</td>
<td>1</td>
<td>$2,200.00</td>
</tr>
<tr>
<td></td>
<td>Drop-In tether-less recoil kit with two (2) CO2 refillable magazines. No</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>permanent modification to weapon required.*Kit does not include weapon</td>
<td></td>
<td></td>
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<tr>
<td>9</td>
<td>WRK Armorer's Kit for WRK Recoil Kits</td>
<td>1</td>
<td>$495.00</td>
</tr>
<tr>
<td>10</td>
<td>WRK Refill Station for Refillable CO2 Magazines with Mag Sled</td>
<td>1</td>
<td>$1,995.00</td>
</tr>
<tr>
<td></td>
<td>Station includes CO2 Tank, all air cabling, and one sled for refillable</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>magazines.</td>
<td></td>
<td></td>
</tr>
<tr>
<td>11</td>
<td>Additional WRK Refill Magazines for Recoil Pistol or AR</td>
<td>1</td>
<td>$395.00</td>
</tr>
<tr>
<td>12</td>
<td>Additional WRK Magazine Sleds for Refill Station</td>
<td>1</td>
<td>$395.00</td>
</tr>
</tbody>
</table>

-See Important Terms and Conditions Below-

FAAC (Seller) STANDARD TERMS AND CONDITIONS

1. Orders should be issued to “FAAC Incorporated”
2. Payment Terms: NET 30 from date of invoice
3. Delivery: 45 Days ARO
4. Partial Shipment and/or Partial Invoice are: Permitted.
5. Warranty: 24 Months from date of shipment.
6. If this sale is subject to Use Tax, then you are liable for the tax and should make payment direct to your taxing authority.
   However, we may collect Sales Tax for the following States: CA, FL, HI, KY, MA, MI, NV, NY, UT, WA, WV
7. Quote Valid 90 days.
8. All prices quoted in US Dollars ($USD)

PURCHASING/CONTRACTING INFORMATION

1. Cage Code – 3J401
2. Tax ID – 38-2690218
3. DUNS – 175204163
4. Vendor POC – MILO Contracts
5. Phone – 800-344-1707
6. Email – Contracts@faac.com
7. Estimated Delivery Date – 45 Days ARO
8. Order Fax to 734.531.4002
MTSI is pleased to submit the following quotation for your consideration. Please free to contact your MTSI POC listed below should you have any questions. Thank you for the opportunity to submit a quotation.

### OPTION 1 - BASE QUOTATION

<table>
<thead>
<tr>
<th>GSA / OPEN MARKET (OPN-MKT)</th>
<th>PART NO.</th>
<th>DESCRIPTION</th>
<th>QTY</th>
<th>UNIT</th>
<th>UNIT PRICE</th>
<th>TOTAL PRICE</th>
</tr>
</thead>
<tbody>
<tr>
<td>OPN-MKT</td>
<td>VL-SYS-L7-LITE</td>
<td>FATS® L7 LITE Portable Law Enforcement Training System with floor projection – Hardware and Software. Allows 1 to 4 officers to train in Individual Marksmanship (Lanes) and use lethal and less than lethal force techniques and escalation / de-escalation throughout the entire force continuum in Judgmental (Video). System includes one laser insert for dry-fire training. System supports the use of DVORAK® recoil kits and SIRT® weapons. MTSI BLUEFIRE® or Tethered weapons require the purchase of a separate BLUEFIRE® upgrade kit. Price includes System, with speakers, laptop, wireless keyboard and mouse and one (1) dry fire laser insert (non-recoiling)</td>
<td>1</td>
<td>EA</td>
<td>$23,999.00</td>
<td>$23,999.00</td>
</tr>
<tr>
<td>OPN-MKT</td>
<td>VL-ACC-SCREEN-L7-LITE</td>
<td>Portable folding screen - approximate dimensions 144 x 83 inches</td>
<td>1</td>
<td>EA</td>
<td>$1,550.00</td>
<td>$1,550.00</td>
</tr>
<tr>
<td>OPN-MKT</td>
<td>DVO-TASER</td>
<td>Taser X26</td>
<td>1</td>
<td>EA</td>
<td>$2,300.00</td>
<td>$2,300.00</td>
</tr>
<tr>
<td>OPN-MKT</td>
<td>DVO-SPRAY</td>
<td>OC Spray</td>
<td>1</td>
<td>EA</td>
<td>$2,300.00</td>
<td>$2,300.00</td>
</tr>
<tr>
<td>OPN-MKT</td>
<td>DVO-TRS-M16-04</td>
<td>Virtual TRS drop-in Conversion Kit for AR-15, M-16, M-4 style rifles and carbines. Kit includes actuator, one magazine, and laser.</td>
<td>1</td>
<td>EA</td>
<td>INCLUDED</td>
<td>INCLUDED</td>
</tr>
<tr>
<td>OPN-MKT</td>
<td>DVO-TRS-GL22-02</td>
<td>Virtual TRS drop-in Conversion Kit for Glock model 22 and 31 handguns. Kit includes conversion barrel, spring, connector unit, and one magazine.</td>
<td>2</td>
<td>EA</td>
<td>$2,778.88</td>
<td>$5,557.76</td>
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</table>

**OPTION 1 - TOTAL QUOTATION PRICE USD**: $35,706.76
<table>
<thead>
<tr>
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<th>PART NO.</th>
<th>DESCRIPTION</th>
<th>QTY</th>
<th>UNIT</th>
<th>UNIT PRICE</th>
<th>TOTAL PRICE</th>
</tr>
</thead>
<tbody>
<tr>
<td>OPN-MKT</td>
<td>VL-SYS-L7-USG</td>
<td>Virtual 1- Screen Law Enforcement System, mounted in a portable case with floor or ceiling projection options. Allows 1 to 4 officers to train in individual Marksmanship (Lanes), and 1 to 8 officers using lethal and less than lethal force techniques, as well as escalation/de-escalation, throughout the entire force continuum in Judgmental (Video).</td>
<td>1</td>
<td>EA</td>
<td>$38,404.97</td>
<td>$38,404.97</td>
</tr>
<tr>
<td>OPN-MKT</td>
<td>SA-TASER-X26-BF-50</td>
<td>Virtual SA-TASER™-X26-BF-50</td>
<td>1</td>
<td>EA</td>
<td>$6,660.78</td>
<td>$6,660.78</td>
</tr>
<tr>
<td>OPN-MKT</td>
<td>SA-SPRAY-BF-51</td>
<td>Chemical Spray. BLUEFIRE® Chemical Spray Device Weapon Simulator</td>
<td>1</td>
<td>EA</td>
<td>$2,357.33</td>
<td>$2,357.33</td>
</tr>
<tr>
<td>OPN-MKT</td>
<td>RF-M4-BF-BR-FT-RA</td>
<td>FATS® SRS® Carbine Rifle - BLUEFIRE® Burst-Removal Carrying Handle- Railed Handguard Weapon Simulator</td>
<td>1</td>
<td>EA</td>
<td>$9,986.17</td>
<td>$9,986.17</td>
</tr>
<tr>
<td>OPN-MKT</td>
<td>SA-17-BF-51</td>
<td>Glock, Model17-BLUEFIRE® - Weapon Simulator</td>
<td>2</td>
<td>EA</td>
<td>$7,345.42</td>
<td>$14,690.84</td>
</tr>
<tr>
<td>OPN-MKT</td>
<td>VL-ACC-FLASH-L7</td>
<td>Flashlight Option with Cables. Can convert any daylight Judicialment (Video) scenario to one requiring flashlight usage.</td>
<td>1</td>
<td>EA</td>
<td>$1,988.48</td>
<td>$1,988.48</td>
</tr>
<tr>
<td>OPN-MKT</td>
<td>V-ACC-FLASHLIGHT</td>
<td>Additional Flashlight to be used when converting any daylight - judgemental scenario to a scenario requiring flashlight usage.</td>
<td>1</td>
<td>EA</td>
<td>$547.56</td>
<td>$547.56</td>
</tr>
<tr>
<td>OPN-MKT</td>
<td>BF-FS-03</td>
<td>BLUEFIRE® Fill Station with Initial BLUEFIRE® Weapon Magazine Adapter for: Glock 17</td>
<td>1</td>
<td>EA</td>
<td>$1,878.09</td>
<td>$1,878.09</td>
</tr>
<tr>
<td>OPN-MKT</td>
<td>BF-FS-L-01-SYS</td>
<td>Compressed Air Bottle and Yoke Valve to be used with BLUEFIRE® Fill Station (NOTE: MTSI supplied tank). Includes Yoke Valve Assembly.</td>
<td>1</td>
<td>EA</td>
<td>$432.52</td>
<td>$432.52</td>
</tr>
<tr>
<td>OPN-MKT</td>
<td>BF-FS-MAG</td>
<td>Fill Station Magazine Adapter for: M4</td>
<td>1</td>
<td>EA</td>
<td>$107.81</td>
<td>$107.81</td>
</tr>
</tbody>
</table>

**OPTION 2 - TOTAL QUOTATION PRICE**

USD $77,054.55
<table>
<thead>
<tr>
<th>GSA / OPEN MARKET (OPN-MKT)</th>
<th>PART NO.</th>
<th>DESCRIPTION</th>
<th>QTY</th>
<th>UNIT</th>
<th>UNIT PRICE</th>
<th>TOTAL PRICE</th>
</tr>
</thead>
<tbody>
<tr>
<td>OPN-MKT</td>
<td>VL-SYS-100LE-LE</td>
<td>Virtual Portable FATS® 100LE Law Enforcement System, with floor projection. Allows 1 to 5 officers to train in Advanced Individual Marksmanship (Lanes) and use lethal and less than lethal force techniques and escalation/de-escalation throughout the entire force continuum in Judgmental (Video). Supports Tethered and BlueFire® weapons. Price includes system, screen, installation, 2 days of training, 1-year warranty and CONUS shipping. Virtual Small Arms Trainer Generic FATS® 100LE Law Enforcement Software Package. Includes Individual Marksmanship (Lanes) and Judgmental (Video) Applications, Generic Law Enforcement Lanes courses of fire and Generic Law Enforcement Video scenarios. Weapons purchased separately.</td>
<td>1</td>
<td>EA</td>
<td>$45,000.00</td>
<td>$45,000.00</td>
</tr>
<tr>
<td>OPN-MKT</td>
<td>SA-TASER-X26-BF-50</td>
<td>Virtual SA-TASER™-X26-BF-50</td>
<td>1</td>
<td>EA</td>
<td>$6,660.78</td>
<td>$6,660.78</td>
</tr>
<tr>
<td>OPN-MKT</td>
<td>SA-SPRAY-BF-51</td>
<td>Chemical Spray. BLUEFIRE® Chemical Spray Device Weapon Simulator</td>
<td>1</td>
<td>EA</td>
<td>$2,357.33</td>
<td>$2,357.33</td>
</tr>
<tr>
<td>OPN-MKT</td>
<td>RF-M4-BF-BR-TRA</td>
<td>FATS® SRS® Carbine Rifle - BLUEFIRE® Burst-Removable Carrying Handle - Railed Handguard Weapon Simulator</td>
<td>1</td>
<td>EA</td>
<td>$9,986.17</td>
<td>$9,986.17</td>
</tr>
<tr>
<td>OPN-MKT</td>
<td>SA-17-BF-51</td>
<td>Glock, Model17-BLUEFIRE® - Weapon Simulator</td>
<td>2</td>
<td>EA</td>
<td>$7,345.42</td>
<td>$14,690.84</td>
</tr>
<tr>
<td>OPN-MKT</td>
<td>VL-ACC-FLASH-L7</td>
<td>Flashlight Option with Cables. Can convert any daylight Judgmental (Video) scenario to one requiring flashlight usage.</td>
<td>1</td>
<td>EA</td>
<td>$1,988.48</td>
<td>$1,988.48</td>
</tr>
<tr>
<td>OPN-MKT</td>
<td>V-ACC-FLASHLIGHT</td>
<td>Additional Flashlight to be used when converting any daylight - judgemental scenario to a scenario requiring flashlight usage.</td>
<td>1</td>
<td>EA</td>
<td>$547.56</td>
<td>$547.56</td>
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<tr>
<td>OPN-MKT</td>
<td>BF-FS-03</td>
<td>BLUEFIRE® Fill Station with Initial BLUEFIRE® Weapon Magazine Adapter for: Glock 17</td>
<td>1</td>
<td>EA</td>
<td>$1,878.09</td>
<td>$1,878.09</td>
</tr>
<tr>
<td>OPN-MKT</td>
<td>BF-FS-L-01-SYS</td>
<td>Compressed Air Bottle and Yoke Valve to be used with BLUEFIRE® Fill Station (NOTE: MTSI supplied tank). Includes Yoke Valve Assembly.</td>
<td>1</td>
<td>EA</td>
<td>$432.52</td>
<td>$432.52</td>
</tr>
<tr>
<td>OPN-MKT</td>
<td>BF-FS-MAG</td>
<td>Fill Station Magazine Adapter for: M4</td>
<td>1</td>
<td>EA</td>
<td>$107.81</td>
<td>$107.81</td>
</tr>
</tbody>
</table>

**OPTION 3 - TOTAL QUOTATION PRICE USD**

$83,649.58
NOTE 1: Please reference MTS17USL2595 Rev 1 on your Purchase Order to expedite order processing.

NOTE 2: Orders may be faxed or emailed to: 678.288.1515 | MTSContracts@Meggitt.com, Attn: Contracts.

NOTE 3: All items included herein are GSA or Open Market Items as specified.

NOTE 4: Option 1 Pricing Includes:
- Freight: Freight & Delivery shall be C.P.T. Jobsite (Dekalb, IL) in accordance with Incoterms® 2010.
- Installation Video
- Warranty: 12 Month Warranty

Option 2 and Option 3 Pricing Includes:
- Freight: Freight & Delivery shall be C.P.T. Jobsite (Dekalb, IL) in accordance with Incoterms® 2010.
- Installation & Training: 2 Days. Up to 5 Trainees per Simulator.
- Warranty: 12 Month Warranty

NOTE 5: MTSI assumes the buyer is tax exempt and therefore no sales tax has been included in the pricing of this quotation. If the buyer is not tax exempt, sales tax will be applicable and must be included on the purchase order.

SALES TAX:
If your organization is federal or state tax exempt, provide a copy of the tax exemption. MTSI is responsible for collecting sales tax in the following states: CA, CT, FL, MN, GA, IL, KY, VA, NJ, ND, and WA. If work is to be performed in any of these states under a Purchase order issued as a result of this proposal, any applicable sales tax will be added to the final invoice. If your organization is exempt from state sales tax, a copy of the tax exemption certificate will be required. Otherwise, please include the sales tax value on any resulting purchase order.

DELIVERY:
Delivery on all items is 90-180 days, or sooner if available after receipt and acceptance of order; receipt End User Certificate, and any required United States State Dept. or Bureau of Alcohol, Tobacco, Firearms and Explosives (ATF) licensing, whichever occurs last, unless otherwise noted below,
- delivery time frame is subject to availability of weapons from the manufacturer.

VALIDITY:
Pricing is valid for 90 Days.

CONTRACTOR: Meggitt Training Systems, Inc. (MTSI)
296 Brogdon Road
Suwanee, GA 30024
Tel: 678-288-1090
Fax: 678-288-1515

PAYMENT TERMS:
Payment Terms are 100% net 30 days. Any deviation must be mutually agreed upon in writing.

Payment address: Meggitt Training Systems, Inc.
P.O. BOX 100530
Atlanta, Ga. 30384-0530

TERMS AND CONDITIONS:
The Meggitt Training Systems, Inc. (MTSI) Standard Terms & Conditions [MTSI-dom-001rev4-9-11-2015] incorporated by reference herein shall apply to all items listed as “Open Market” items. If the Seller is awarded the contract/purchase order by the Buyer, the Seller presumesthat the buying agency has followed all required competition justification. MTSI shall provide the Terms & Conditions upon request.
PLEASE SUBMIT PURCHASE ORDERS TO:

**EMAIL:** MTSContracts@meggitt.com  
**FAX:** 678.288.1515  
**MAIL:** Attn: Contracts Dept.  
Meggitt Training Systems, Inc. (MTSI)  
296 Brogdon Road  
Suwanee, GA 30024

**VENDOR INFO:**  
Meggitt Training Systems, Inc.  
Contract Administration Source: Amy Neighbors, Director of Contracts  
Business Size: Large  
DUNS Number: 00-765-5863  
CAGE Code: 087W6  
TIN: 58-2272995

**MTSI SALES POC:**  
MTSI POC: Jeremy Combs  
Law Enforcement Virtual Sales | NE U.S.  
Meggitt Training Systems, Inc.  
296 Brogdon Road  
Suwanee, GA 30024  
404.640.3280  
jeremy.combs@meggitt.com

**PREPARED BY:** Melissa Boltz  
Proposal Manager

**USE & DISCLOSURE OF DATA:**
Any and all information and data contained herein is the property of Meggitt Training Systems, Inc. (MTSI); and shall not for any reason, whether tangible or intangible, be disclosed, duplicated, or used, in whole or in part, for any reason other than to evaluate this proposal. If, however, a contract is awarded to MTSI as a result of, or in connection with, the submission of this proposal, the recipient (Buyer) shall have the right to duplicate, use, or disclose the information and data contained herein to the extent provided in the resulting contract. These restrictions do not limit Buyer’s right to use information or if it is obtained from another, legitimate source without restriction.

**DESTINATION CONTROL STATEMENT:**
This document contains Technical Data that is subject to the Export Administration Regulations (EAR99). Diversion contrary to U.S. Law is prohibited.

**END USER CERTIFICATE:**
This product may only be sold to an authorized entity that must be authorized to receive such equipment. The order must be accompanied with an End User Certificate and the end user must be listed on the purchase order/contract.