#### **RESOLUTION 2020-106**

AXON ENTERPRISES, INC. FOR THE

PASSED: SEPTEMBER 14, 2020

AUTHORIZING AN AGREEMENT WITH AXON ENTERPRISES, INC. FOR THE PURCHASE OF BODY CAMERAS IN AN AMOUNT NOT TO EXCEED \$415,086 OVER FIVE YEARS.

WHEREAS, the City of DeKalb is a home rule unit as defined in Article VII, Section 6(a) of the 1970 Illinois Constitution and has jurisdiction over matters pertaining to its government and affairs; and

WHEREAS, it is in the best interest of the City to purchase body cameras for use by the DeKalb Police Department; and

NOW, THEREFORE, BE IT RESOLVED BY THE COUNCIL OF THE CITY OF DEKALB, ILLINOIS:

**SECTION 1:** That the City Council of the City of DeKalb hereby authorizes the City Manager to enter into a purchase agreement with Axon Enterprises on terms and conditions acceptable to him, for the purpose of purchasing body cameras for a total purchase price not to exceed \$415,086 over five years, without requiring further authorization or approval of City Council, provided that any costs or expenses to be incurred within the present budget year are within the scope of the then approved budget.

**SECTION 2:** That the City Clerk and/or the Executive Assistant of the City of DeKalb, Illinois be authorized and directed to attest the Mayor's Signature and shall be effective thereupon.

PASSED BY THE CITY COUNCIL of the City of DeKalb, Illinois, at a Regular meeting thereof held on the 14<sup>th</sup> day of September 2020 and approved by me as Mayor on the same day. Passed by an 8-0 roll call vote. Aye: Morris, Finucane, Smith, Perkins, McAdams, Verbic, Faivre, Mayor Smith. Nay: None.

ATTEST:

RUTH A. SCOTT, Executive Assistant

JERRY SMITH, Mayor



**Dekalb City Police Dept - IL** 

**AXON SALES REPRESENTATIVE** 

Joe McKinney

jmckinney@axon.com

**ISSUED** 12/16/2020

Q-268049-44181.802JM



Axon Enterprise, Inc. 17800 N 85th St. Scottsdale, Arizona 85255 **United States** Phone: (800) 978-2737

SHIP TO Craig Woodruff Dekalb City Police Dept - IL 700 W LINCOLN HWY **DEKALB, IL 60115** US

**BILL TO** Dekalb City Police Dept - IL 700 W LINCOLN HWY **DEKALB, IL 60115** US

Q-268049-44181.802JM

Quote Expiration: 12/31/2020 Account Number: 168275

> Payment Terms: Net 30 Delivery Method: Fedex - Ground

> > SALES REPRESENTATIVE

Joe McKinney

Phone: Email: jmckinney@axon.com

Fax:

PRIMARY CONTACT

Craig Woodruff Phone: (815) 748-8400

Email: craig.woodruff@cityofdekalb.com

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Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans	& Packages					THE SECTION AS
73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	60	62	0.00	0.00	0.00
73840	EVIDENCE.COM BASIC ACCESS LICENSE	60	62	0.00	0.00	0.00
73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	60	1,300	0.00	0.00	0.00
73682	AUTO TAGGING LICENSE	60	65	0.00	0.00	0.00
Hardware	THE RESIDENCE OF THE PERSON OF					
71026	MAGNET MOUNT, FLEXIBLE REINFORCED, RAPIDLOCK		1	0.00	0.00	0.00
73202	AXON BODY 3 - NA10		62	699.00	189.94	11,776.28
74210	AXON BODY 3 - 8 BAY DOCK		7	1,495.00	1,495.00	10,465.00
70112	AXON SIGNAL UNIT		14	279.00	279.00	3,906.00
70116	SPPM, SIGNAL CONNECTED BATTERY PACK, X2/X26P		24	104.50	104.50	2,508.00
75015	SIGNAL SIDEARM KIT		65	249.00	249.00	16,185.00
11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2		62	0.00	0.00	0.00
87063	TECH ASSURANCE PLAN BODY 3 CAMERA PAYMENT	12	62	336.00	336.00	20,832.00
87062	TECH ASSURANCE PLAN 8-BAY BODY 3 DOCK PAYMENT	12	7	354.00	354.00	2,478.00
71044	BATTERY, SIGNAL SIDEARM, CR2430 SINGLE PACK		130	0.00	0.00	0.00

# Year 2 (Continued)

item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware (	Continued)					
87063	TECH ASSURANCE PLAN BODY 3 CAMERA PAYMENT	12	62	336.00	467.29	28,971.98
Other			M. J. Berger		MINURE STREET	
73835	AUTO TAGGING LICENSE PAYMENT	12	65	180.00	137.43	8,932.95
73831	10 GB EVIDENCE.COM A-LA-CART STORAGE PAYMENT	12	1,300	4.80	3.66	4,758.00
73841	EVIDENCE.COM BASIC LICENSE PAYMENT	12	62	180.00	137.43	8,520.66
					Subtotal	53,075.55
					Estimated Tax	0.00
					Total	53,075.55

## Year 3

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
87062	TECH ASSURANCE PLAN 8-BAY BODY 3 DOCK PAYMENT	12	7	354.00	270.28	1,891.96
87063	TECH ASSURANCE PLAN BODY 3 CAMERA PAYMENT	12	62	336.00	467.29	28,971.98
Other			- REPORT	A PROPERTY OF	THE RESERVE	
73835	AUTO TAGGING LICENSE PAYMENT	12	65	180.00	137.43	8,932.95
73831	10 GB EVIDENCE.COM A-LA-CART STORAGE PAYMENT	12	1,300	4.80	3.66	4,758.00
73841	EVIDENCE.COM BASIC LICENSE PAYMENT	12	62	180.00	137.43	8,520.66
73689	MULTI-BAY BWC DOCK 1ST REFRESH		7	0.00	0.00	0.00
73309	AXON CAMERA REFRESH ONE		62	0.00	0.00	0.00
					Subtotal	53,075.55
					Estimated Tax	0.00
					Total	53,075.55

Item Hardware	<b>Description</b>	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
87062	TECH ASSURANCE PLAN 8-BAY BODY 3 DOCK PAYMENT	12	7	354.00	270.81	1,895.67
87063	TECH ASSURANCE PLAN BODY 3 CAMERA PAYMENT	12	62	336.00	467.29	28,971.98

#### Year 1 (Continued)

1601 1/0	Ontanaea)					
Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other					1000000	
71019	NORTH AMER POWER CORD FOR AB3 8- BAY, AB2 1-BAY / 6-BAY DOCK		7	0.00	0.00	0.00
73827	AB3 CAMERA TAP WARRANTY	60	62	0.00	0.00	0.00
73828	AB3 8 BAY DOCK TAP WARRANTY	60	7	0.00	0.00	0.00
73841	EVIDENCE.COM BASIC LICENSE PAYMENT	12	62	180.00	180.00	11,160.00
73831	10 GB EVIDENCE.COM A-LA-CART STORAGE PAYMENT	12	1,300	4.80	4.80	6,240.00
73835	AUTO TAGGING LICENSE PAYMENT	12	65	180.00	180.00	11,700.00
Services						
85144	AXON STARTER		1	2,750.00	2,749.72	2,749.72
79999	AUTO TAGGING / PERFORMANCE IMPLEMENTATION SERVICE		1	0.00	0.00	0.00
					Subtotal	100,000.00
					Estimated Shipping	0.00
					Estimated Tax	0.00
					Total	100,000.00

# **Spares**

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware				100	THE PERSON NAMED IN	
73202	AXON BODY 3 - NA10		2	699.00	0.00	0.00
74028	WING CLIP MOUNT, AXON RAPIDLOCK		2	0.00	0.00	0.00
11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2		2	0.00	0.00	0.00
Other					enderforman.	THE PARTY OF
73827	AB3 CAMERA TAP WARRANTY	58	2	0.00	0.00	0.00
					Subtotal	0.00
					Estimated Tax	0.00
					Total	0.00

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
87062	TECH ASSURANCE PLAN 8-BAY BODY 3 DOCK PAYMENT	12	7	354.00	270.28	1,891.96



# Discounts (USD) Quote Expiration: 12/31/2020

List Amount	342,600.00
Discounts	28,453.80
Total	314,146.20

<sup>\*</sup>Total excludes applicable taxes

# **Summary of Payments**

Payment	Amount (USD)
Year 1	100,000.00
Spares	0.00
Year 2	53,075.55
Year 3	53,075.55
Year 4	53,126.55
Year 5	54,868.55
Grand Total	314,146.20

#### Year 4 (Continued)

I cal 4 (C	Onditued)					
Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other						
73835	AUTO TAGGING LICENSE PAYMENT	12	65	180.00	137.70	8,950.50
73831	10 GB EVIDENCE.COM A-LA-CART STORAGE PAYMENT	12	1,300	4.80	3.67	4,771.00
73841	EVIDENCE.COM BASIC LICENSE PAYMENT	12	62	180.00	137.70	8,537.40
					Subtotal	53,126.55
					Estimated Tax	0.00
					Total	53,126.55

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
87062	TECH ASSURANCE PLAN 8-BAY BODY 3 DOCK PAYMENT	12	7	354.00	270.81	1,895.67
87063	TECH ASSURANCE PLAN BODY 3 CAMERA PAYMENT	12	62	336.00	467.29	28,971.98
Other						
73835	AUTO TAGGING LICENSE PAYMENT	12	65	180.00	164.50	10,692.50
73831	10 GB EVIDENCE.COM A-LA-CART STORAGE PAYMENT	12	1,300	4.80	3.67	4,771.00
73841	EVIDENCE.COM BASIC LICENSE PAYMENT	12	62	180.00	137.70	8,537.40
73688	MULTI-BAY BWC DOCK 2ND REFRESH		7	0.00	0.00	0.00
73310	AXON CAMERA REFRESH TWO		62	0.00	0.00	0.00
					Subtotal	54,868.55
					Estimated Tax	0.00
					Total	54,868.55
	·				Grand Total	314,146,20

Tax is subject to change at order processing with valid exemption.

#### **Axon's Sales Terms and Conditions**

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <a href="https://www.axon.com/legal/sales-terms-and-conditions">www.axon.com/legal/sales-terms-and-conditions</a>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature:	Sa Stulke	Date:	12/22/2022	
Name (Print):	Zill NickLAS	Title:	City Manager	
PO# (Or write N/A):				

Please sign and email to Joe McKinney at jmckinney@axon.com or fax to

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***Axon Internal Use Only***			
		SFDC Contract#:	
		Order Type: RMA #: Address Used:	
Review 1	Review 2	SO#:	